

NEWSLETTERS



# WACKENHUT pipeline

APRIL 1987

## SELVIN SMITH NAMED TWC'S TOP MANAGER

Arthur McPhail is Chosen as Manager of the 4th Quarter of 1986



Selvin Smith (L) receives his Manager of the Year plaque from George R. Wackenhut.

Selvin M. Smith, Area Manager in Richmond, Virginia, has been named Area Manager of the Year for 1986 by The Wackenhut Corporation.

At the same time, Arthur C. McPhail, Area Manager in Charlotte, North Carolina, was designated Manager of the 4th Quarter of 1986.

Both selections were announced at the 2nd Annual Incentive Bonus Awards Banquet, held in Coral Gables last February 27.

Messrs. Smith and McPhail are both veterans of service with TWC.

They were among the "Top Ten" Managers in attendance at the banquet hosted by TWC Board Chairman George R. Wackenhut and TWC President Richard R. Wackenhut.

Mr. McPhail also was honored for achieving the largest percentage of gain in profits in 1986.

Another "Top Ten" Manager, Kevin J. Enser, who heads the West Palm Beach Area, was cited for achieving the largest percentage of sales gain during the past year.

Mr. Enser was TWC's Manager of the 3rd Quarter of 1986.

Joseph Boddie, Area Manager in New Orleans, won recognition for most outstanding budget performance in 1986.

The "Top Ten" Managers and their spouses came to Coral Gables on an all-expense-paid trip for the banquet which was held at The Biltmore Hotel, a Coral Gables landmark.

In alphabetical order, the ten were:

- Frank J. Canzoneri, Buffalo.
- Kevin J. Enser, West Palm Beach.

(Continued on Page 4)



Art McPhail (L) is awarded his Manager of the 4th Quarter plaque by Richard R. Wackenhut.

## Changes Announced in Domestic Operations

TWC President Richard R. Wackenhut announced a restructuring in Domestic Operations.

He said the changes were designed "to meet the challenge of new market and operational demands."

Henceforth, he said, all Field Offices report directly to Alan B. Bernstein, Senior Vice President, Domestic Operations.

Five executives have been named to assist Mr. Bernstein. They are:

- William E. Jackson, who had been Vice President, Western Region, is now Vice President, Operations Administration.

(Continued on Page 4)

## 'CEO of the Year' Award Presented to TWC Board Chairman by Financial World Magazine

George R. Wackenhut, TWC Board Chairman and Chief Executive Officer (CEO), was honored last month by Financial World magazine as one of the nation's outstanding business executives.

The occasion was Financial World's "13th Annual CEO of the Year Awards Banquet" in New York City attended by leaders of American industry.

Mr. Wackenhut was awarded a bronze plaque attesting to his selection as third-place winner in the magazine's "Services" category.

He was one of 2,400 CEO's of companies

(Continued on Page 2)

## CITY OF DETROIT SELECTS TWC FOR COURT SECURITY

Under a three-year contract with the City of Detroit, The Wackenhut Corporation is assigning 100 trained Court Security Officers (CSO's) to provide full protective services at the downtown 36th District Court Building.

Wackenhut won the multimillion dollar contract in competitive bidding.

TWC Court Security Officers — who wear the standard Wackenhut guard uniform — took up their posts in the six-story building and its 31 courtrooms last April 1 after careful training directed by Area Manager Dave Moore.

Wackenhut will also install electronic security devices and a radio communications system.

The 36th District Court is said to be the second busiest — the number of cases handled each — court-complex in the nation.

It has jurisdiction over Detroit civil suits involving less than \$10,000 in claims; landlord-tenant disputes, traffic and ordinance cases; misdemeanors and arraignment and examination of felonies occurring within city limits.

An average of 2,500 persons go in and out of the building every day, Monday through Friday.

Mr. Moore said TWC security personnel have three main functions in the building:

(Continued on Page 4)



Drawing by Juan Guidi



## WSI Will Dedicate Detention Center in Colorado on May 1

The 167-bed detention facility built by Wackenhut Services, Incorporated (WSI) in Aurora, Colorado, for the U.S. Immigration and Naturalization Service (INS) will be formally dedicated on May 1.

Meanwhile, Michael E. Norris, Manager of Confinement Services for WSI, announced the appointment of Craig Dodson as Facility Administrator at the new installation which will be operated for the INS by WSI.

Mr. Dodson, a veteran of 20 years' service with the U.S. Bureau of Prisons, was Chief of the National Institute of Corrections (NIC) jail center in Boulder, Colorado, when he retired from government service.



View of the new INS Detention Center as it neared completion at Aurora.

A group of top Wackenhut executives, including, TWC Executive Vice President Frederick F. Thornburg, WSI President Paul V. Roundy, III and WSI Vice President for Government Services Dr. George C. Zoley will take part in the dedication, Mr. Norris said.

Also participating will be high officials of the INS, the NIC and the City of Aurora.

The new detention facility formally begins operations on May 4.

WSI was selected by the INS to design, construct and operate the installation which will be used for detention of aliens in the custody of the INS, the Bureau of Prisons and the U.S. Marshals Service.

It is considered a model facility, Mr. Norris added, because of its innovative design and the 90-day construction schedule.

## BRITISH SUBSIDIARY WINS TWA CONTRACT

Wackenhut U.K., Ltd., has expanded its Pre-Departure Screening and security operations at London's Heathrow Airport under a contract with Trans World Airlines.

WII President Fernando Carrizosa said that under the TWC agreement, which took effect last January, Wackenhut U.K. has assigned 36 security personnel to carry out PDS screening, baggage checks and other security duties.

## WACKENHUT SUPPORT SERVICES, INCORPORATED IS ONE OF TWC'S BUSIEST SUBSIDIARIES IN U.S.

Since it was established 18 years ago, to provide emergency food and related logistical support services to industries facing labor disputes, Wackenhut Support Services, Incorporated (WSSI) has grown steadily.

Today it is one of the busiest of TWC's many wholly-owned subsidiaries.

"The past year has been an especially noteworthy period of expansion," says WSSI Senior Vice President Alexander W. Griest.

"We have broadened our client base and are exploring various diversification possibilities to expand our food service capabilities," he adds.

From his office at TWC's Coral Gables headquarters, Mr. Griest controls and monitors WSSI's myriad operations in every part of the nation.

WSSI services are utilized by a broad spectrum of America's biggest industries. They range from power generating plants and oil refineries to pulp and paper mills and metal and mining industries.

Superb logistical capabilities have been a major factor in WSSI's continuing success.

On any given day of the year, Mr. Griest may be called upon to provide — virtually at the same time — highly professional personnel, tons of food and all types of equipment at a number of widely scattered installations.

"We have serviced as many as 17 clients at once," Mr. Griest says.

"That meant we had to provide round-the-clock food service to nearly 2,000 persons in addition to laundry and other support services," he points out.

He says that while there is a basic similarity in all of the assignments WSSI receives, "each job is different and unique."

Although he is thoroughly accustomed to dealing with difficult situations, Mr. Griest admits that "at times the logistical complexities can be extremely challenging."

As a case in point, he cites a new corporate client served last year that had nine separate facilities in three states. Many of the locations were in remote areas.

WSSI mobilized 18 tractor/trailers and trucks plus a number of "sleeping trailers —



Alexander W. Griest (L) confers with Wackenhut Executive Vice President Frederick F. Thornburg.

vehicles configured to accommodate bunk beds — to meet the client's requirements.

WSSI must always be prepared to continue service for as long as necessary — the longest single major job thus far has lasted eight months.

Mr. Griest says WSSI maintains mobile kitchens and has a cadre of professionals who can cook and serve premium-quality, multiple choice meals around the clock. They are ready for transfer at any time to any location in the United States.

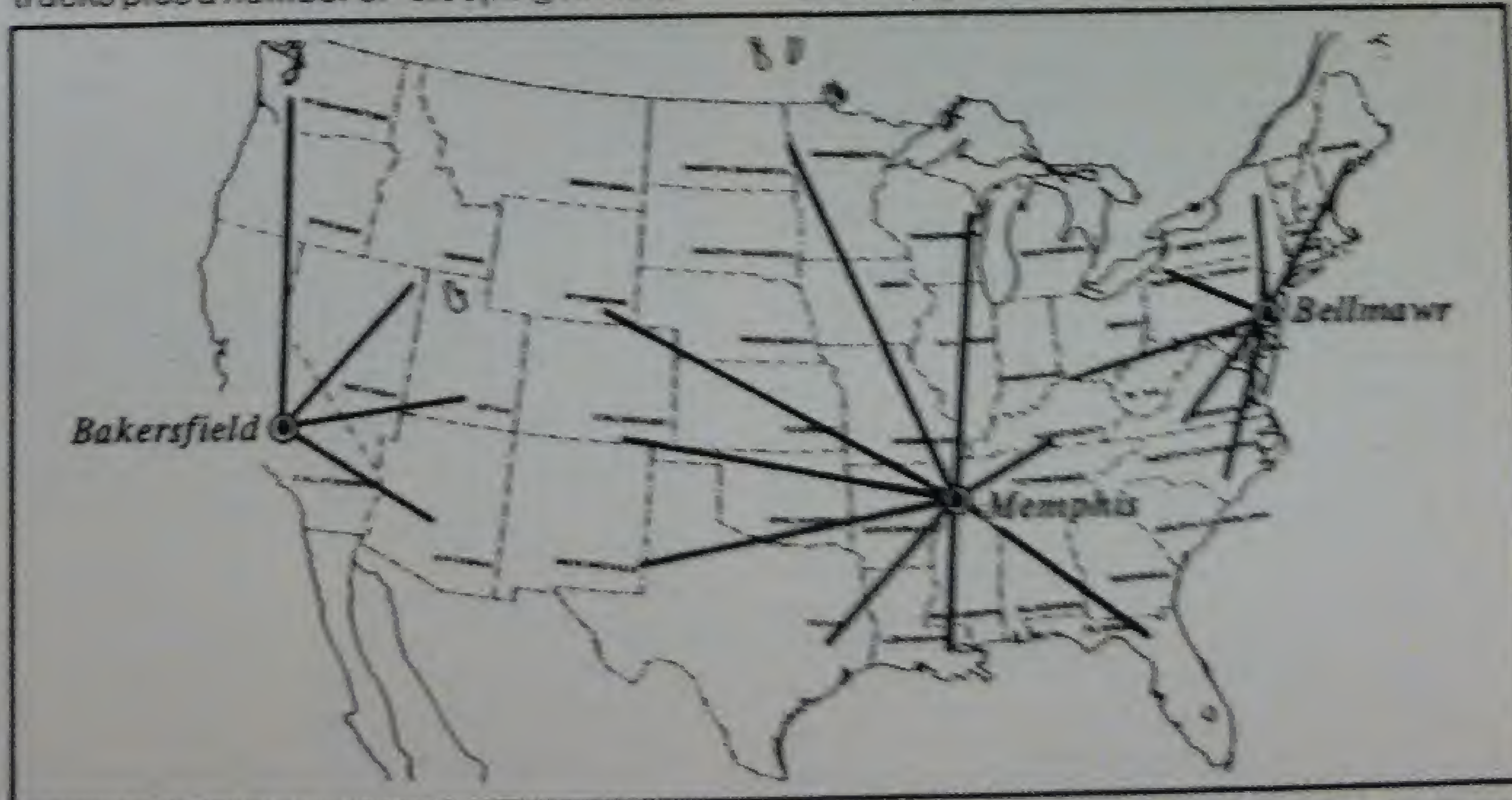
WSSI is able to move quickly on any job request because it maintains a vast inventory to assure a "home-away-from-home" ambience. This inventory, everything from sheets and towels to stoves, washers, dryers and recreational equipment, is stored at three warehouses across the country.

One is located in Bakersfield, California; another in Memphis, Tennessee, and a third in Bellmawr, New Jersey.

Food is purchased from major distributors in key locations.

Wackenhut is the only major security company to provide this kind of logistical support to meet the "live in" needs of on-site personnel who may be confined to plants for long periods of time.

"And I believe the record shows that we are very good at it," says Mr. Griest.



COVERING THE NATION — WSSI supplies client facilities from strategically located warehouses in California, Tennessee and New Jersey.



## Detention Facilities Contracted in Texas & California

Wackenhut Services, Inc. has been awarded a contract with the Texas Department of Corrections valued in excess of \$10.5 million annually for the operation and management of two 500-person correctional facilities.

The institutions, to be known as Pre-Release Centers (PRC's), will provide basic education, counseling and training in pre-employment skills for inmates within two years of their release date.

WSI was awarded a contract valued at \$23 million for the design, financing, construction, and operation of a 200-bed Return-To-Custody (RTC) correctional facility in McFarland, California.

The facility will provide secure residential confinement with educational and counseling programs for technical parole violators under a five-year contract with the State of California Department of Corrections, Parole Division.

This is the first newly constructed RTC facility for the State of California and it

represents another step in Wackenhut's expansion into the privatization of public sector service.

WSI operates a 167-bed facility in Aurora, Colorado for the U.S. Immigration and Naturalization Service (INS).

The Aurora installation is for the processing of aliens in the custody of the INS, the U.S. Bureau of Prisons and U.S. Marshals' Service, and was opened in March 1987.

### NEW SUBSIDIARY FORMED

George R. Wackenhut, Chairman of the Board of Directors and Chief Executive Officer of the Corporation announced the establishment of a new wholly-owned subsidiary of TWC in April, 1988, named Wackenhut Corrections Corporation (WCC).

It was also announced that Dr. George Zoley was named the President of TWC's newest subsidiary. Dr. Zoley was previously Vice President, Government Operations, for WSI.

## Fortney Named Manager of the Year



Chairman of the Board, George R. Wackenhut, right, presents the award.

Robert Fortney, Area Manager in Fort Lauderdale, Florida, has been named Area Manager of the Year for 1987 by The Wackenhut Corporation.

This is the third year that TWC has held the competition for Area Managers in Domestic Operations. Previous winners were: 1985 - George Stewart, Area Manager in Indianapolis, IN; and 1986, Selvin Smith, Richmond, VA.

Top managers are selected on the basis of increases in sales for the Area offices, their management performance in accordance with established budget, and overall profitability of their operations.

Mr. Fortney was awarded this distinct honor at a banquet held in Coral Gables for the Top Ten Managers from throughout the Corporation. It was hosted by TWC Board Chairman George R. Wackenhut and President Richard R. Wackenhut.

Mr. Fortney joined TWC in 1982 as a security supervisor in Fort Lauderdale, Florida. In 1984, he was made the Training Coordinator at the Corporate headquarters, and was named Area Manager for the Fort Lauderdale area in 1986. Prior to joining TWC, he was a police lieutenant for the Metro-Dade (Miami, Florida) Police Department. He has a bachelor's degree from Florida International University and a master's degree in Criminology from Nova University.

The Top Ten Managers and their spouses came to Coral Gables on an all-expense paid trip for the banquet and other special activities at a South Florida resort hotel.

(Continued on Page 4)

SEE 'SECURITY OFFICER OF THE YEAR'  
ON PAGE 2



## KELLEY NAMED TO BOARD OF DIRECTORS

Retired General Paul X. Kelley, former Commandant of the U.S. Marine Corps, has been elected a member of The Wackenhut Corporation's Board of Directors.

General Kelley held the highest position in the U.S. Marine Corps prior to his retirement in June, 1987, after 30-plus years of active duty. He is presently the Senior Vice President and Director for Corporate Development of Star Mountain, Inc., a high technology consulting firm in Alexandria, Virginia.

(Continued on Page 4)

## Savannah River Plant Contract Renewed



SI Michael K. Hattaway in front of SRP reactor.

The U.S. Department of Energy announced that Wackenhut Services, Inc. was selected for renewal of the contract to provide security services at the Savannah River Plant (SRP) for the next five years at an estimated value of \$300 million.

(Continued on Page 4)



Lieutenant Larry Lemasters, center, Assistant Supervisor at the Cabot Corporation in Tuscola, Illinois, receives his Five-Year Service Pin from Charlie Ladd, left, Safety Manager for the Cabot Corporation and Gil Branham, Bloomington, Illinois Area Manager.

## NORTH CAROLINA



Virgil Cochran, center, receives his Five-Year Pin from Major W.E. Skipper, far left, of the Eden, NC Office. From left to right are, Major Skipper; Captain E.D. Dillon; Cochran; Lieutenant N.A. Meeks and Mr. C.E. Yates, Director of Security at Fieldcrest Cannon.

## ALASKA



Security Officer Jim Brown, center, receives his Five-Year Service Pin from...

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As winner, Mr. Fortney received an all expense-paid vacation trip, as well as a handsomely engraved wall plaque attesting to his managerial excellence.

The other "Top Ten" managers also received plaques attesting to their specific achievements.

For Jimmy Gorham, this was the third time he has been in the "Top Ten" since its inception in 1985. The specially designed watch he and his wife received in 1985 will now have two diamonds mounted on the face of the watch, to signify each year he repeats in the top categories.

Six other Area Managers were singled out as being among the top 15 managers and will be presented plaques and Corporate logo watches. They are in alphabetical order:

Ken Crawford, Sarasota, FL

Jules Dubois, San Antonio, TX

Lou Fulgaro, Chicago, IL

Ken Mielnik, Schnectady, NY

Rick Priolo, San Francisco, CA

Louis Schwartz, Atlantic City, NJ

Sixteen managers were included because of the closeness of the competition.

## PIPELINE

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The Wackenhut Corporation is one of the world's largest security and investigative organizations. Its operations extend across the United States and into Canada, Western Europe, the Middle East, Africa, Far East, Central America, South America and the Caribbean.

Contributions, including black and white photographs, are solicited from PIPELINE readers. Write:

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The Wackenhut Corporation

1500 San Remo Avenue

Coral Gables, FL 33146-3009

Telephone: (305) 666-5656

Wackenhut International, Inc. announced that two of its overseas U.S. Embassy security contracts have been renewed.

The Corporation was awarded the Guatemala contract for the second year at a gross revenue of \$500,000, and employing 110 persons.

The other renewed contract is with the U.S. Embassy in Belize, which has a gross revenue of \$545,000 and employs 80 persons.

## SRP/NTS CONTRACTS RENEWED

(Continued from Page 1)

Wackenhut Services, Inc. (WSI) has provided the security force at SRP under one of the largest single site security contracts in the United States since August, 1983 and presently employs over 900 persons at the facility.

George R. Wackenhut, Board Chairman and CEO of TWC, was notified of the contract award by Senator Strom Thurmond of South Carolina in a telephone call soon after Congressional approval was made.

"We are very pleased to have been selected to serve the Savannah River Plant and we are also very proud of our service record and accomplishments of the past four years," Mr. Wackenhut said.

Situated within a 300-mile area near Aiken, South Carolina and Augusta, Georgia, the Savannah River Plant is the major producer of plutonium and tritium for America's nuclear weapons.

"It is the only facility of its kind in the country and is very important to the defense of our nation," said Corporation President Richard R. Wackenhut. "Our selection reflects our high standards of excellence," he added.

The SRP installation presently includes four active nuclear reactors and has taken on additional importance in its national

defense role as the site of a naval fuels production facility and a nuclear waste processing facility.

General Kelley is also on the Board of Directors for Allied Signal, Inc.; PHH Group, Inc.; Security First Trust of the Holden Group; the Freedoms Foundation at Valley Forge, and the Washington Center.

defense role as the site of a naval fuels production facility and a nuclear waste processing facility.

Mike Cosgrove, Senior Vice President and General Manager at SRP said, "We cannot rest on our laurels of the successful contract re-bid. We must now pledge our continued best efforts to fulfill our mission of providing the Savannah River Plant with a highly qualified, professional security force that is fully prepared 24 hours a day, every day of the year."

This is the second major contract renewal for WSI with the Department of Energy during the past nine months. The DOE's Nevada Test Site (NTS) contract was renewed in July 1987 for five years at a total revenue of approximately \$125 million.

Approximately 600 persons are employed by WSI at the Nevada Test Site where nuclear devices are detonated in underground tests. Mr. Ben Bonner is the Senior Vice President and General Manager at the remote desert site located near Las Vegas.

Both renewed agreements are Managing and Operating Contracts. A Managing and Operating Contract operates under a different set of guidelines than a Services Contract, and may not have to be recompeted if the DOE is satisfied with WSI performances.



TWC Board Chairman and Security Officer at the Savannah River Plant. On are, from left, Dr. R. Wackenhut, TWC

900 employees  
Savannah River Plant - Major Producer of Plutonium + Tritium  
600 NEVADA TEST SITE



Manager of the Executive Protection Division, reporting to Cal Frye, Executive Protection Director.

Prior to joining the Corporation, Mr. Donaldson was a Special Agent/Investigator for the United States Coast Guard Intelligence and Law Enforcement Division.

Mr. Donaldson has received extensive training in criminal and extremist terrorist actions, white collar crimes, computer fraud, and drug enforcement law.

He is a veteran of the United States Coast Guard and was awarded the Humanitarian Service Award, the Meritorious Unit Commendation-Operational Award and several outstanding excellence awards.

The Executive Protection Division is responsible for all Corporate personal protective services.

The Division focuses Wackenhut's diverse Corporate assets into the provision of highly

Area offices and international companies, the Executive Protection Division is able to tailor both training and services to the specific needs of the client.

The Wackenhut Executive Protection specialists include former federal agents, sworn police officers and military personnel with unique skills, training, and experience in personal security. These specialists, supported by a highly qualified Headquarters staff, form the foundation of the Corporation's executive protection capabilities.

The Executive Protection Division, through its Anti-Terrorist Training branch, has developed and maintains a mobile training capability. Originally designed and currently employed to support U.S. Government requirements, the Anti-Terrorist Training branch is capable of providing highly specialized instruction designed to counter the ever present terrorist threat.

#### CUSTOM PROTECTION DIVISION BEGINS (Continued from Page 1)

This Division will employ only individuals with past experience in civilian or military law enforcement agencies or elite military units. They may have a degree in criminology or a related field, be a graduate of a law enforcement academy, or have a similar background or training.

The Division was formed based on the Corporation's experience in providing a similar level of service at government sites such as the Savannah River Plant and the Nevada Test Site.

The Corporation provides these locations with paramilitary security officers - carefully screened prior to selection, counter-terrorist trained, and in possession of superior security skills.

Richard R. Wackenhut describes the service as a new level of security professional the Corporation can provide to non-government clients who realize the importance of security to their bottom line, and also demand that their security element reflect the best possible image to their organization.



The new Custom Protection uniforms.

#### Radiological Services Division Gets Colorado Contract

TWC's newly formed Radiological Services Division has been awarded a contract with UNC Geotech, prime contractor to the U.S. Department of Energy.

The Department is currently supplying two Junior Health Physics Technicians, Eddie Lindsey and Greg Liles, at the DOE's uranium mill tailing site in Grand Junction, Colorado. Wackenhut is supporting UNC Geotech in its clean-up of depleted uranium storage sites.

Mssrs. Liles and Lindsey are responsible for auditing compliance with site safety rules, surveying site radiation levels, and collecting air samples for airborne radioactive material measurements.

The three month contract is valued at \$20,000.00.

#### WATCO's New Technologies

The Wackenhut Advanced Technologies Corporation (WATCO), has recently developed the Touchscreen Station.

This newly generated security station allows for a better man and machine interface, offers increased security over a keyboard by allowing access only to specific commands and not the entire computer system, and quicker response time by replacing multiple keystroke entries with one touch. Your operators can control:

- Alarms and Access
- CCTVs and Other Sensors
- Response Forces
- Intercoms
- Utilities (Water, Power, etc.)

WATCO can engineer a solution to help you. The project manager for this program is Walt Chrobak, who can be reached at (703) 359-9000.

*Walt Chrobak*

#### & Development

Robert C. Kneip has been elected Senior Vice President in charge of Corporate Planning and Development for TWC.

In his position, Mr. Kneip oversees the development of TWC's Strategic Plan and assesses markets and marketing opportunities. TWC is one of the few security companies that has implemented formalized strategic planning program.

Prior to joining TWC in 1982, Mr. Kneip held positions with the U.S. Atomic Energy Commission and the U.S. Nuclear Regulatory Commission.

#### Travel Opens New Offices

Secure Travel Services, Inc. has opened two new offices in Tampa, Florida and in New Orleans, Louisiana and will open a third office in the San Francisco, California Bay Area.

Jean Slatten will manage the New Orleans office and Lori Yancey will manage the Tampa office.

The company is expanding in order to generate more sales and profits through different markets, says Manny Rojas, President of Secure Travel Services, Inc.

According to Mr. Rojas, the San Francisco office will be opened primarily to service the Stellar Systems, Inc. account. "We have expectations to take it to a full service branch as soon as additional accounts can justify the expansion, which, hopefully will be in early 1989."

Secure Travel Services-Miami is now moving into new offices on the ground level of the Corporate Headquarters building. The new expansion provides for the addition of 15 agents to the Miami office. "We are currently one of the largest travel agencies in Dade County and our goal is to be in the top-five by the end of the year," Mr. Rojas said.

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*Flavio Caldera*

## M.I.S. DEVELOPS NEW SYSTEM

TWC's Management Information Services division has developed a computerized system that can assist the Area Offices in monitoring all security posts.

This new system, called "SecurAlert", is a program in which the Area Office computer is used to schedule "check-in" telephone calls to posts, as defined by each individual Area Office, at different times of the day or night.

### *Here's how it works...*

Based on a schedule established by the Area Office, the computer will automatically place a telephone call to the post. The officer on duty is required to answer and enter a special identification (ID) code via a touch-tone phone. If the Security Officer doesn't answer, the computer records this fact and will schedule a "follow-up" call. If the officer continues not to answer within a defined number of tries, then the computer will automatically dial a different number(s) (based on a priority sequence established by the field office) to notify either dispatch, or an answering center, or even the supervisor at home, that the officer is not answering.

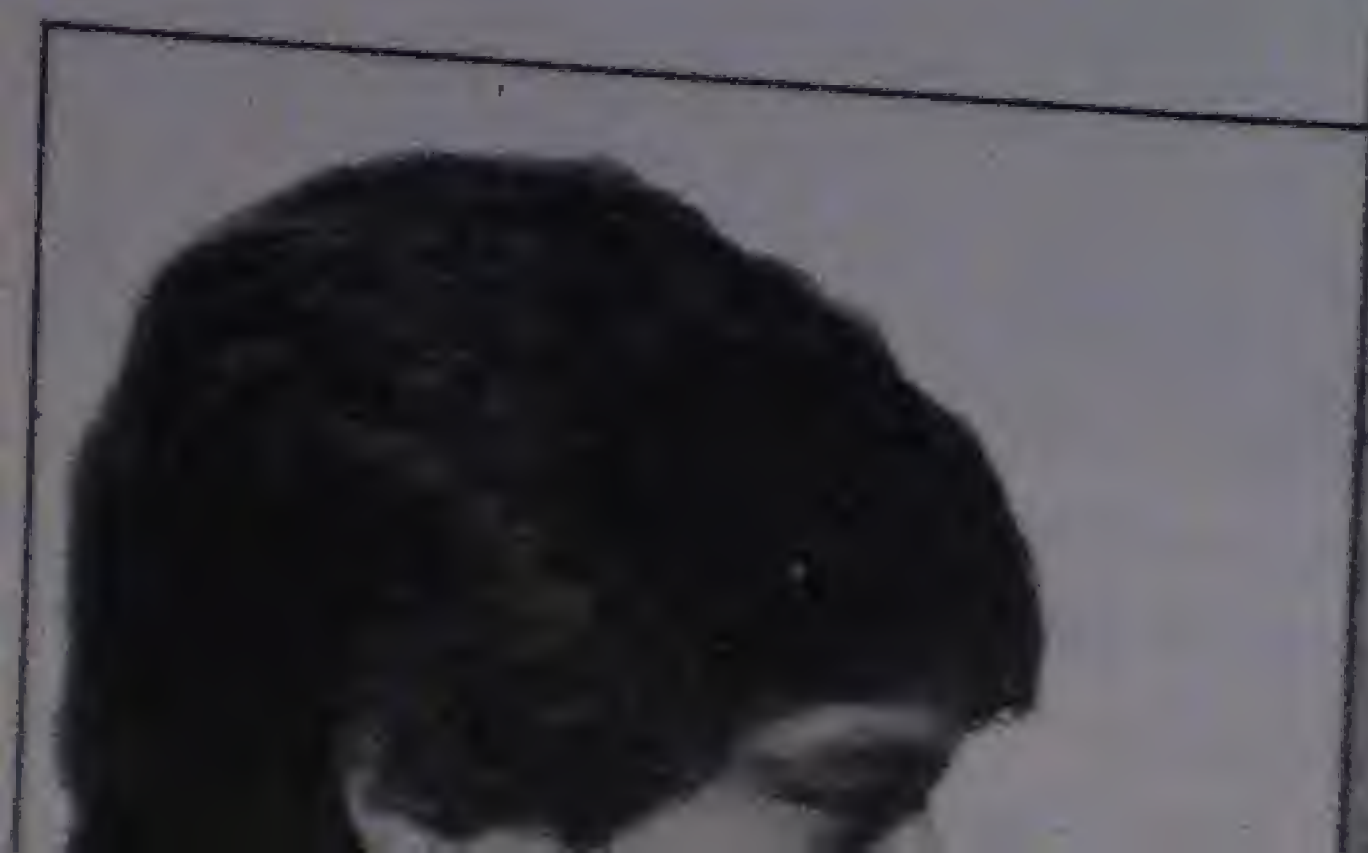
If the post phone is answered and the correct ID code is given, the computer will simply record the call and response and will proceed to the next post to be called. If the officer answers but enters the wrong ID code, the computer hangs up and automatically calls the next number in the order (dispatch, an answering center, the supervisor or the manager) and alerts them to this fact.

"SecurAlert" is currently connected to the FAST SYSTEM which, in turn, is a part of all TWC Area Offices and major

facilities. The "SecurAlert" System is set up one time but the user can have the special ID codes changed on a daily basis if they desire," said Flavio Caldera, a systems analyst with the MIS Division, who has worked on the program development for the past several months. Another plus for this system is that it is programmed to create a new call list each evening for the following day, based on the actual daily schedule. This system also prints out daily reports of all posts called and what type of response was received.

In a unique twist, the "SecurAlert" System can also assist a Security Officer if someone is holding him hostage or tries to rob the facility. When the telephone rings, the Security Officer can enter an emergency ID code. The system will immediately alert the supervisor of the problem.

The "SecurAlert" System has been successfully tested for the last three months through the Miami Area Office and within six months, the "SecurAlert" System will be gradually implemented in 60% of all TWC offices. The system produces a complete audit trail of all phone calls made and is a valuable aid in problem solving with a client, with the answering centers or with employees. According to Murray Levine, Vice-President, South Florida Region, "The "SecurAlert" program will provide supervisors with a management tool to not only see that Security Officers are working up to their fullest potential but to ensure that all clients are receiving the most reliable guard service available. It will help Wackenhut maintain its position as a leader in the security field."





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# FLORIDA



Security Officer Randolph Rinz is presented his 10 Year Pin by Rene J. Pedrayes, Area Manager of the Miami Area Office.

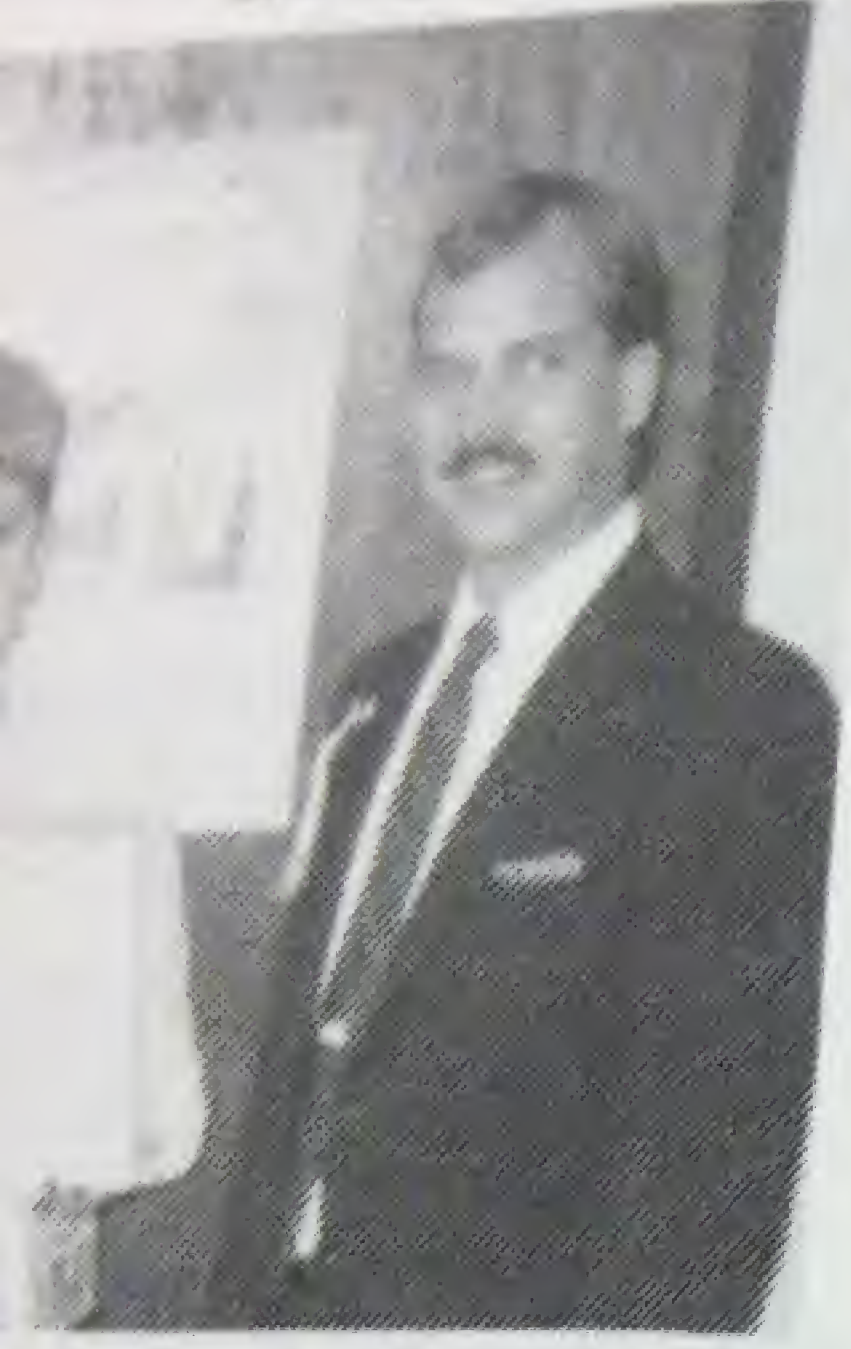
# OKLAHOMA



American Airlines General Manager, Robert Johnston, left, looks on as TWC/Oklahoma City Branch Manager Al Pender presents Certificate of Recognition to Suzanne Terrell for outstanding service to American Airlines.

*Al Pender*

# RICO



Manager for TWC/la Lopez de Juan a American Airlines looking on is Amer-Richard Lacombe.

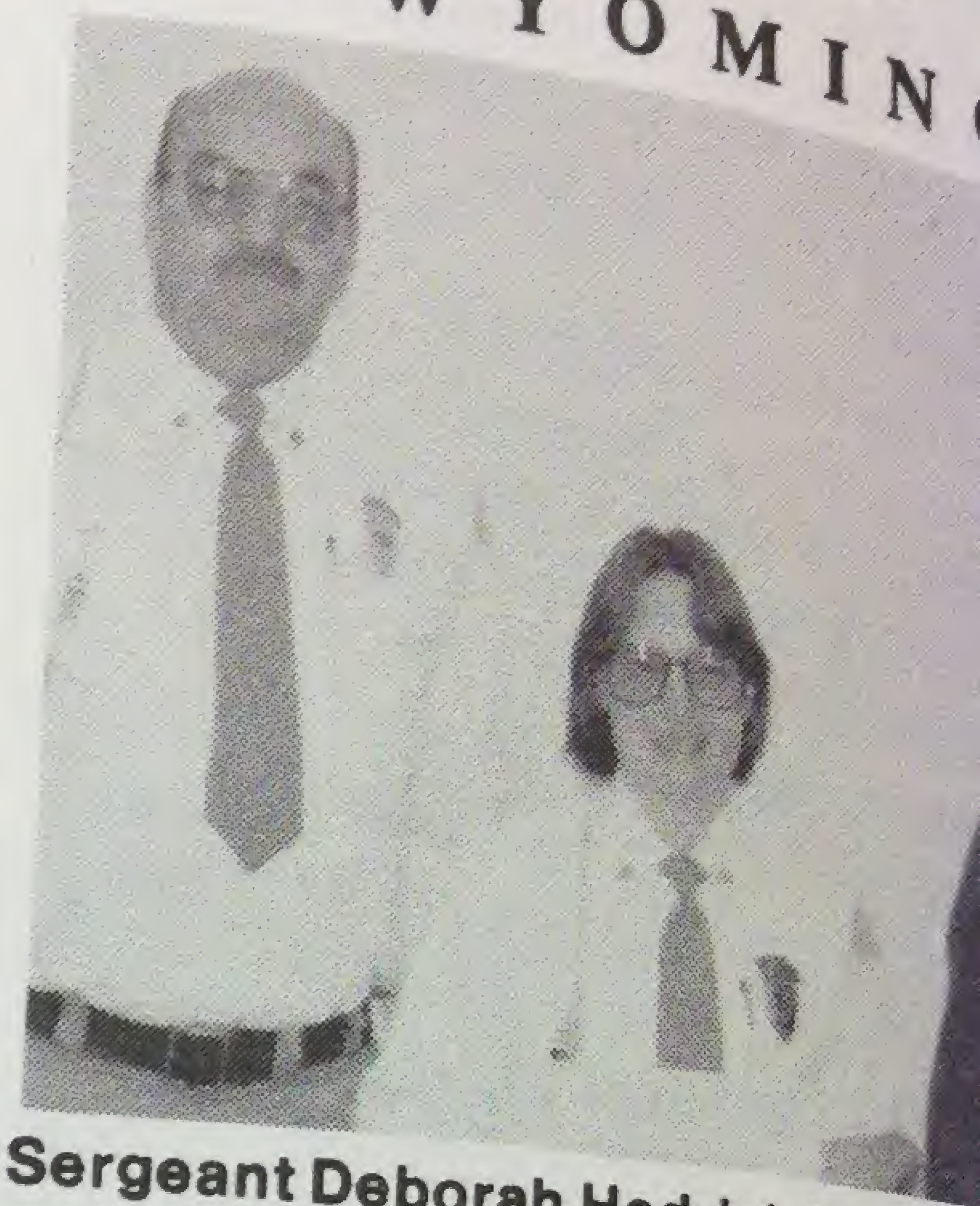
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...the Jackson Municipal Airport, w  
...as "Screener of the Month" and is  
...Certificate of Recognition by Mr.  
...Manager of American Airlines.

# WYOMING



Sergeant Deborah Hedrick has been by TWC/Casper Area Office as Security of the Third Quarter. Pictured are Area Supervisor Al Horning, Factor Deborah Hedrick, and Amoco Security Supervisor Sterling Leist.

# FLORIDA



PDS Inspector June Ramstein, left, her "Screener of the Month" Certificate American Airlines Manager (In Sara Ann Burns.

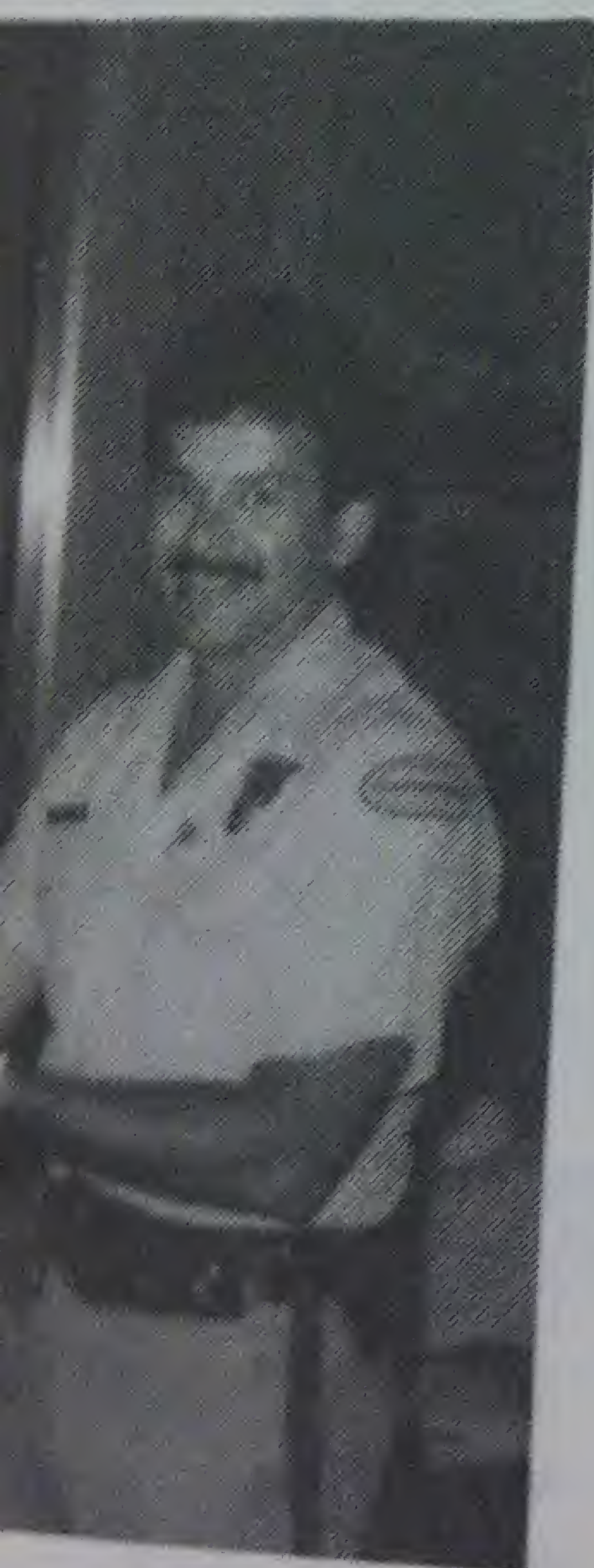


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former corrections  
utenant/Shift Super-  
ans Criminal Sheriff's

## SI/NTS



20th Annual Golf Tournament held recently  
at the Myrtle Beach (SC) Golf Club.

One hundred and sixty golfers from Flor-  
ida, Georgia, Ohio, Pennsylvania, North  
Carolina, South Carolina, Tennessee, Vir-  
ginia and Washington, D.C., participated with  
seven thousand dollars in prizes being  
awarded during the two-day event.

WSI-Savannah River Plant employees  
serving on the golf committee were John  
Arnold, Wanda Barr, Mark Bolton, Ray Carter,  
Bobby Chavous and Wayne Way, with Charlie  
Snead serving as tournament director.



Doug Young, an instructor at the Central Train-  
ing Academy in Albuquerque, won two gold  
medals for shooting at an international com-  
petition in Sydney, Australia in October.

Young, a former U.S. pistol champion and  
shooting instructor, represented the United  
States in individual and team pistol shooting  
competition at the International Law Enforce-  
ment Olympics. Four thousand law enforce-  
ment officers from 23 countries competed in  
47 events.

## SPR Names Outstanding Service Award Recipients

The annual "Outstanding Service Awards"  
were presented to two SPR employees by  
WSI/SPR Deputy General Manager Robert  
J. Leakey.

Deborah G. Meyers of the West Hack-  
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site were named winners of the outstand-  
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Officer Michael Eckert accepts his award from Captain Ronald Teed during ceremony marking TWC's 10 years at RG&E. Looking on is Major Roger Benne.

## WNSC RECEIVES NEW CONTRACTS

Wackenhut Nuclear Services Corporation has been awarded two security contracts worth a combined total of \$26 million.

The contracts, one with the Sacramento (California) Municipal Utility District, and the other, with the Omaha (Nebraska) Public Power District, are to provide high-level security services at nuclear power generating plants.

The three-year contract with the Sacramento Municipal Utility District (SMUD) will bring the Corporation annual revenues of \$7 million, while the Omaha Public Power District contract is for two years, and will bring in annual revenues of \$2.5 million.



Officer Curtis Pitcher, right, receives award for most improved pistol shooting from Roger Benne. The awards ceremony marking TWC's 10

## V.C. SUMMER EMPLOYEES RECEIVE HIGH PRAISE

Three employees at the V.C. Summer Nuclear Station received Certificates of Recognition for their aid to victims of an auto accident.

Officers Maurice Smith, Mark Marbury and Tom Smith received the honors on

sustained to the victims were to the head, several fractures to the chest injuries.

The Officers remained on duty for 45 minutes, continuing to assist the victims of the S.C. Highway Patrol. County Emergency Medi-



...Bernstein, John Bolles, Tom Shannon, and Bob Morton attended from TWC Headquarters. Members of the Security Force received pewter tankards in honor of the special event.

The Plant, located in Ontario, New York, went on-line in 1968. Ginna has received SALP I ratings for the past several years. Systematic Assessment License Performance (SALP) ratings are NRC requirements for plant security.

Many programs which are in place at the site, such as their T&Q and QC programs, are considered to be models for the industry.

"We've got many dedicated folks working at Ginna," says TWC Major Roger Benne. "The fact that over 63% of our personnel have been on-site for over five years is a reflection of their loyalty."

## **SANDERS NAMED VP OF WNSC**

Gary A. Sanders has been promoted to Vice President, Operations, for the Wackenhut Nuclear Services Corporation.

In his new position, Mr. Sanders will be responsible for overseeing the day-to-day operations of the nuclear power facilities where WNSC provides security services, said John W. Bolles, President of WNSC.

Mr. Sanders joined Wackenhut in 1981 as Area Supervisor in Atlanta, GA, moving to Lexington, KY, where he was Branch Manager. In 1983, he was named Manager, Field Support Services for Wackenhut's southwest region. He transferred to the nuclear services division in 1985 as Manager of Operations, and in 1987, was promoted to Director.

Sanders, 36, received his bachelor's degree from Ohio State University and his master's degree from Florida State University.

Officer Michael Eckert accepting TWC's 10 years at RG&E

## **WNSC RECEIVES NEW CONTRACTS**

Wackenhut Nuclear Services Corporation has been awarded security contracts worth a total of \$26 million.

The contracts, one with the City of Menlo Park (California) Municipal District, and the other, with the City of Omaha (Nebraska) Public Power Authority, are to provide high-level security at nuclear power generating facilities.

The three-year contract with the Sacramento Municipal Utility District (SMUD) will bring the company annual revenues of \$7 million. The Omaha Public Power contract is for two years, and will bring in annual revenues of \$2 million.

## **V.C. SUMMER EMPLOYEES**

Three employees at the Wackenhut Nuclear Station received Commendation for their aid to a victim of an auto accident.

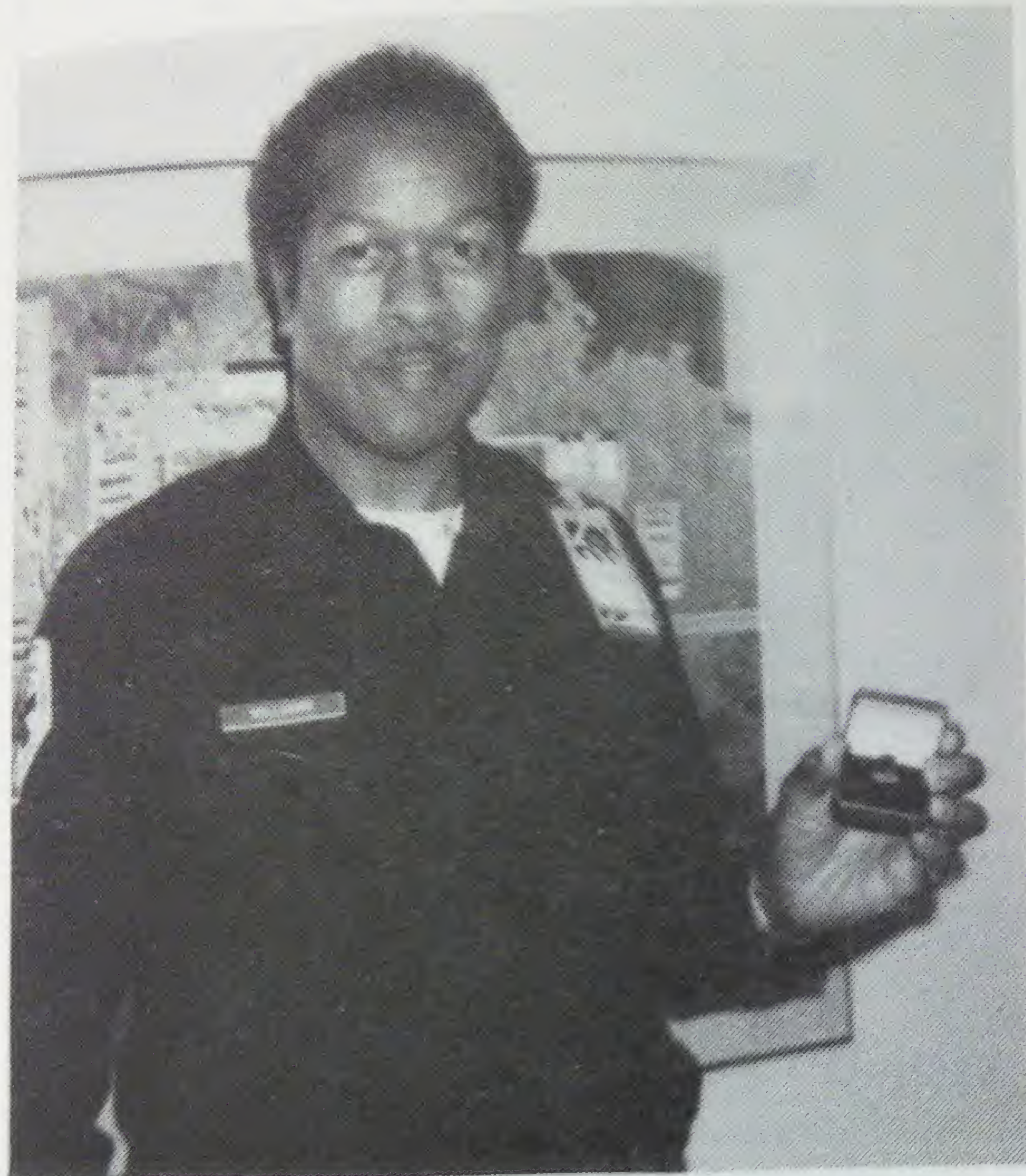
Officers Maurice Smith, Michael Eckert, and Tom Smith received the award on behalf of their efforts.

According to reports, the victim came upon the scene of an auto head-on collision. While Officer Maurice Smith and Michael Eckert summoned police and medical aid, Officer Maurice Smith and Tom Smith rendered first aid. Among

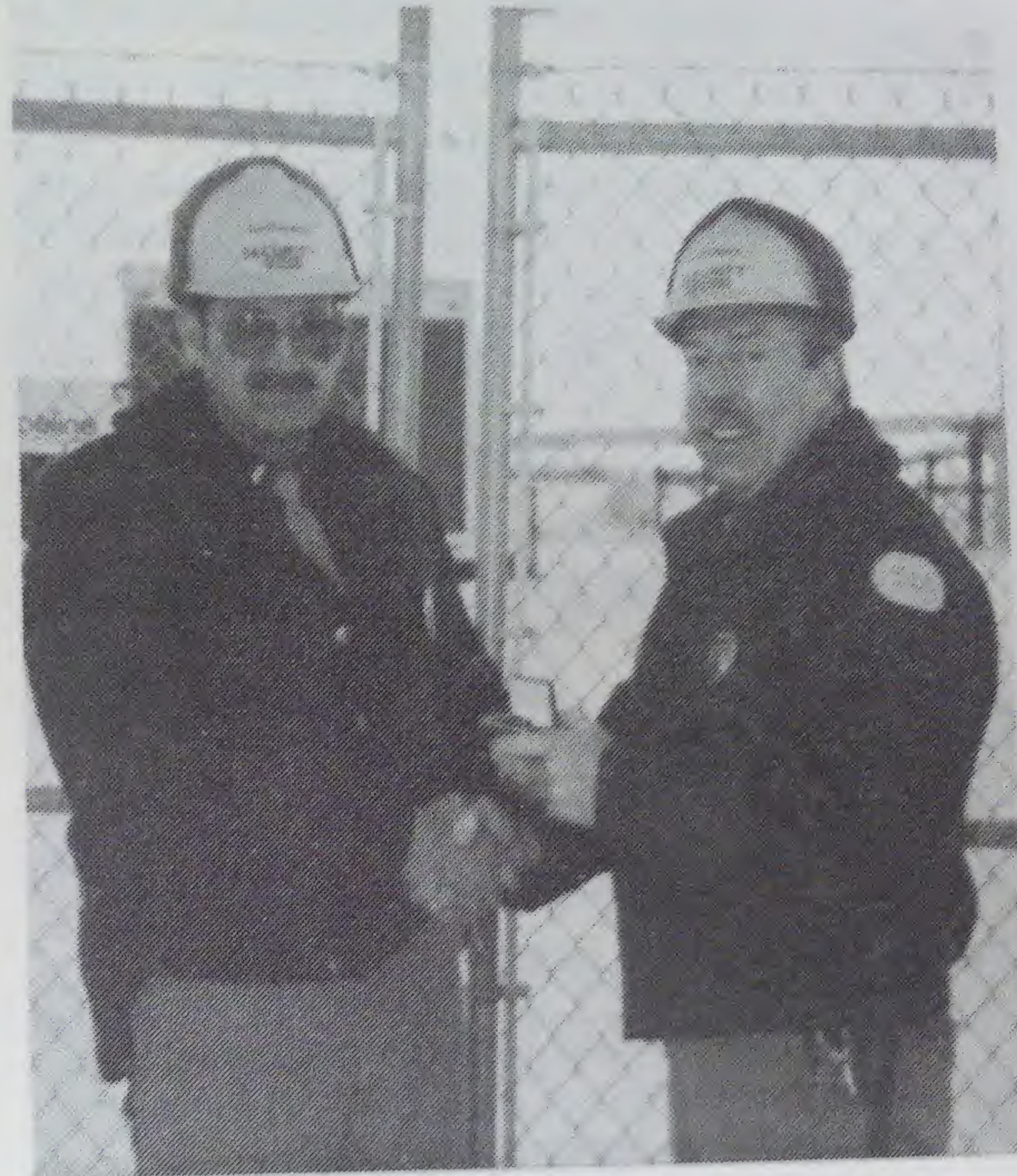


Joe Weaver's response and professionalism at the scene of a personal injury accident.  
 From left to right, in front are: Drew Huhra, Angie West, Gloria Minor, Jim Corso, Jim Dawson and Joe Weaver.  
 Rear: Steve Bresnahan, Bill Moore, Scott Seidell and Doug Ryan.

## ALASKA



Security Officer Arthur Williams received his Five Year Service Pin. Officer Williams works with the ARCO project at Prudhoe Bay.



Sergeant Jim Drath, right, receives his Five Year Pin from Lieutenant W.A. Davis.

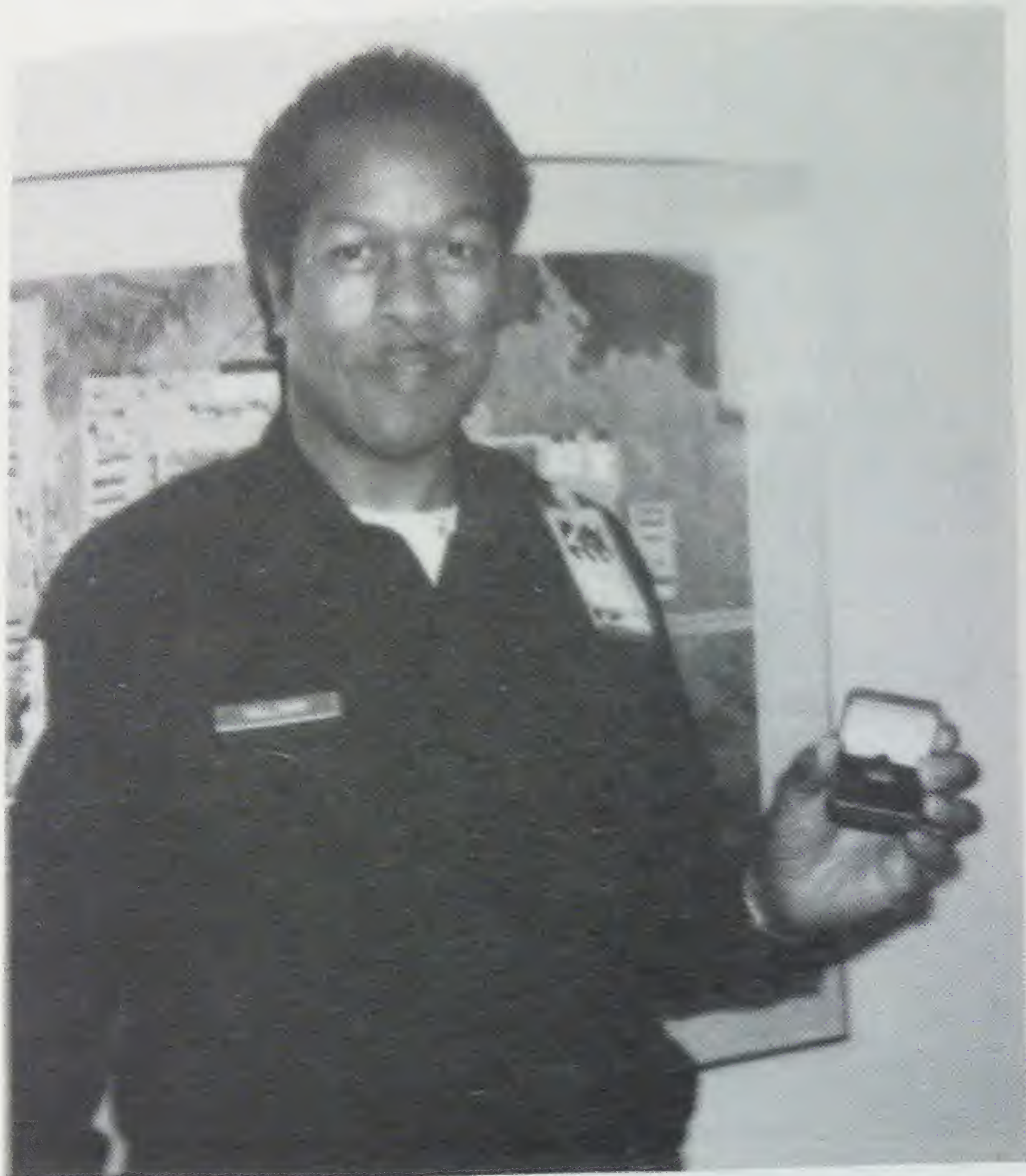
Jeff Medlock  
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 Laurie Pulver  
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 Ryan Thornton  
 Albert Trujillo  
 David Tuey  
 Edgardo Umpierrez  
 Thomas VanGordon  
 Marisol Velez  
 June Zastrow

Scott Seidell



Joe Weaver, Security Specialist for their response and professionalism at the scene of a personal injury accident. From left to right, in front are: Drew Huhra, Angie West, Gloria Minor, Jim Corso, Jim Dawson and Joe Weaver. Rear: Steve Bresnahan, Bill Moore, Scott Seidell and Doug Ryan.

## ALASKA



Security Officer Arthur Williams received his Five Year Service Pin. Officer Williams works with the ARCO project at Prudhoe Bay.



Sergeant Jim Drath, right, receives his Five Year Pin from Lieutenant W.A. Davis.

*Scott Seidell*

Frank Mead  
Jeff Medlock  
Maurice Mercier  
Larry Moore  
Laurie Pulver  
Glenn Rosecrans  
Robert Ryan  
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Thomas VanGordon  
Marisol Velez  
June Zastrow



## ILLINOIS



Lieutenant Nathan Kirkwood, center, just recently received his promotion to Lieutenant status. Congratulating Officer Kirkwood are, left, Donald Valovic, Facility Manager and Nicholas B. Tkachuk, Real Estate Officer, both of Lumbermen's Mutual Casualty Company of The Kemper Group in Chicago.



## S.O.'s for Third Quarter Named

The following Wackenhut employees were honored as Security Officers for the Third Quarter of 1988.

They were chosen by their respective Area Managers on the basis of their individual job performances.

Keith Bass	New York, NY
Ricardo Bergeron	San Antonio, TX
Clive Brockett	West Palm Beach, FL
Virginia Burgess	Longview, TX
Larry Clark	Columbus, GA
Warren Cook	Seattle, WA
Patricia Dreher	Columbia, SC
James Duncan	Kansas City, MO
Larry Hamilton	Los Angeles, CA
Deborah Hedrick	Casper, WY
Norris Jackson	Orlando, FL
Arthur Jaffey	Atlantic City, NJ
Burley Johnson	Norfolk, VA
Carolyn Johnson	Philadelphia, PA
Nathan Kirkwood	Chicago, IL
John Ligon	Pittsburgh, PA
Kenneth Lopez	Fort Myers, FL
	Atlanta, GA



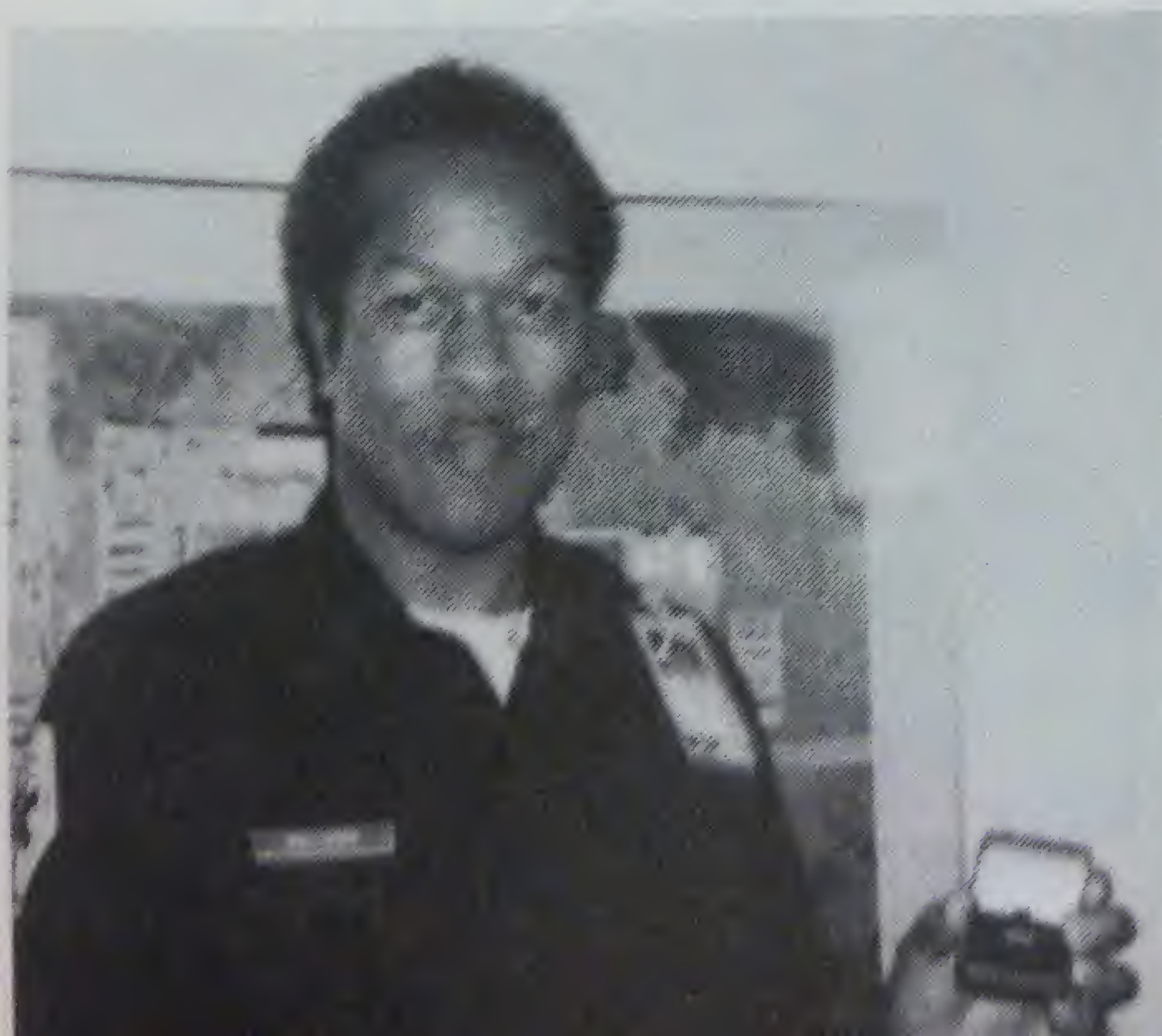
Lieutenant Nathan Kirkwood, center, just recently received his promotion to Lieutenant status. Congratulating Officer Kirkwood are, left, Donald Valovic, Facility Manager and Nicholas B. Tkachuk, Real Estate Officer, both of Lumbermen's Mutual Casualty Company of The Kemper Group in Chicago.



Security Inspectors at the new Diamond-Star Motors plant receive Letters of Appreciation from Joe Weaver, Security Branch Manager, and Drew Huhra, Fire Protection Specialist for their response and professionalism at the scene of a personal injury accident. From left to right, in front are: Drew Huhra, Angie West, Gloria Minor, Jim Corso, Jim Dawson and Joe Weaver.

Rear: Steve Bresnahan, Bill Moore, Scott Seidell and Doug Ryan.

## ALASKA



Clive Brockett	West Palm Beach, FL
Virginia Burgess	Longview, TX
Larry Clark	Columbus, GA
Warren Cook	Seattle, WA
Patricia Dreher	Columbia, SC
James Duncan	Kansas City, MO
Larry Hamilton	Los Angeles, CA
Deborah Hedrick	Casper, WY
Norris Jackson	Orlando, FL
Arthur Jaffey	Atlantic City, NJ
Burley Johnson	Norfolk, VA
Carolyn Johnson	Philadelphia, PA
Nathan Kirkwood	Chicago, IL
John Ligon	Pittsburgh, PA
Kenneth Lopez	Fort Myers, FL
Donald Lott	Atlanta, GA
Paul McCauley	Roanoke, VA
Frank Mead	Honolulu, HI
Jeff Medlock	Oklahoma City, OK
Maurice Mercier	Austin, TX
Larry Moore	Charlotte, NC
Laurie Pulver	Buffalo, NY
Glenn Rosecrans	Bloomington, IL
Robert Ryan	Worcester, MA
William <u>Singleary</u>	Houston, TX
Sterling Singleton	Jacksonville, FL
Eric Soileau	Beaumont, TX
Robert Stewart	Portland, OR
Herbert Tanner	Sarasota, FL
Michael Taylor	Phoenix, AZ
Ryan Thornton	Washington, D.C.
Albert Trujillo	Salt Lake City, UT
David Tuey	Albuquerque, NM





Captain Jackie Ash, far left, congratulates Floyd Guillaudeu on his 10th Anniversary with TWC/Somerset. Looking on are Maria Goss, far right, representative with the client facility and Gladys Guillaudeu, the honoree's mother.

## OKLAHOMA



Oklahoma City Branch Manager, Al Pender, presents a Certificate for Security Officer of the Third Quarter to Sergeant Jeff Medlock of Embassy Suites Hotel.

## FLORIDA



Ms. Kathy Castellano with First Federal of Englewood, Florida presents Security Officer Anthony Gerardi a Five Year Service Pin.

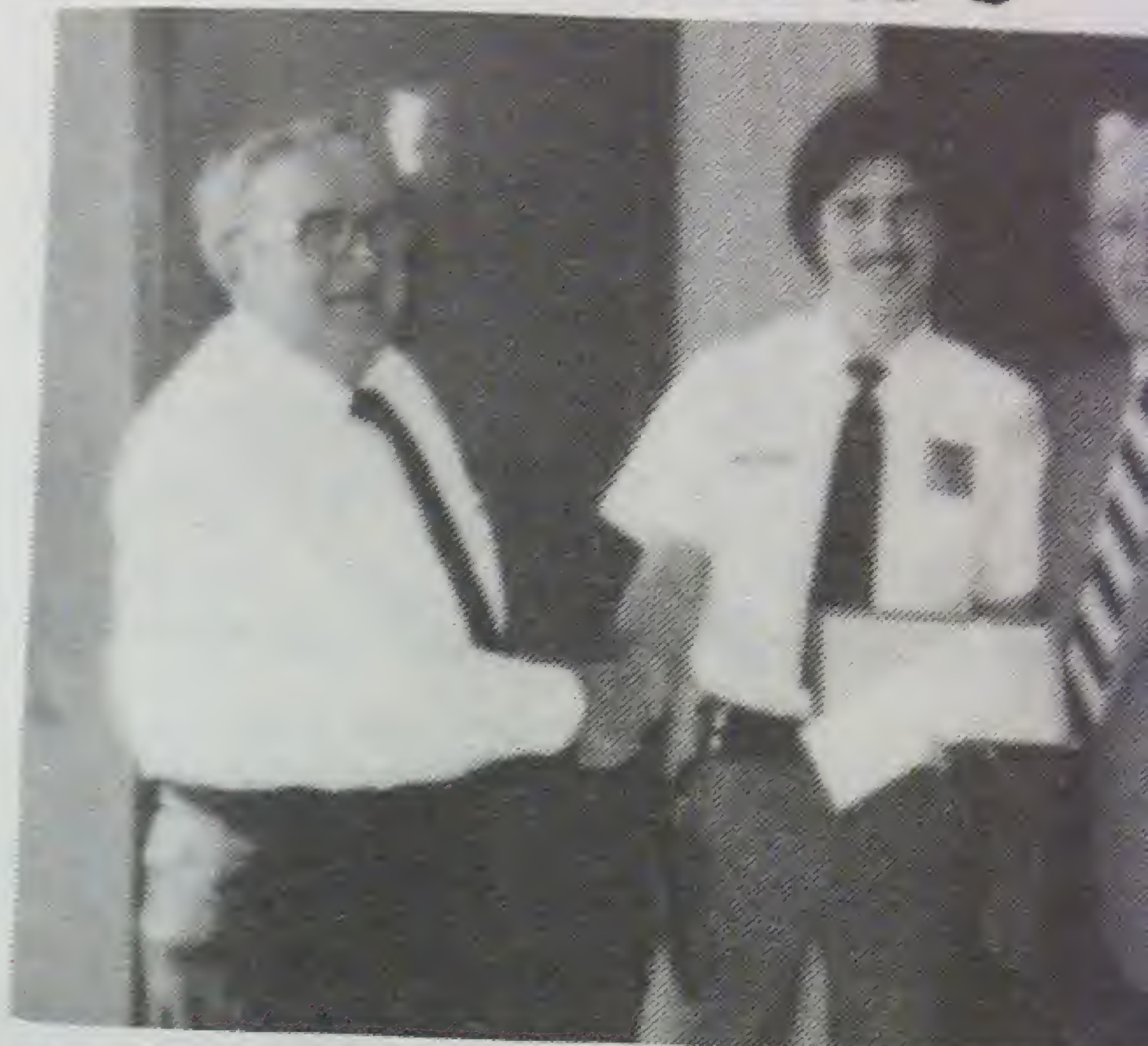
P-4

*Al Pender*



Security Officer, Ralph Bowman, left, presents Five Year Pin from First Sergeant Ro. Chief Bailiff with the Manatee County Sheriff's Department.

## TEXAS



E.L. Pelt from Beaumont Telco Federal Union in Beaumont, Texas, presents Officer Eric B. Soileau with a Certificate of Recognition for his service. Looking on is Beaumont Area Supervisor Osborn.

## OKLAHOMA



Corporal Willard Wortham is presenting a Certificate of Recognition when he presented and apprehended two purse snatchers. Looking on is Al Pender, Branch Manager for TWC/Oklahoma City.



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Top Ten  
Richard R.  
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...received an all-  
expense paid vacation trip as well as a hand-  
somerly engraved wall plaque attesting to  
his managerial excellence.

The other "Top Ten" Managers also re-  
ceived plaques attesting to their specific  
achievements.

For Jimmy Gorham, this was the fourth  
time he has been in the "Top Ten" since its  
inception in 1985.

The specially designed watches he and  
his wife received in 1985 will now have three  
diamonds mounted on the face of the watch,  
to signify each year he has repeated in the  
top category.

Six other Area Managers were singled  
out as being among the top 15 Managers  
and will be presented plaques and Cor-  
porate logo watches. They are, in alpha-  
betical order:

- |                    |                 |
|--------------------|-----------------|
| Joseph Boddie      | New Orleans, LA |
| Thomas J. DeGraw   | Los Angeles, CA |
| Neil S. Jacobs     | Worcester, MA   |
| Perry L. Lyle      | Cincinnati, OH  |
| Ben P. Saxton, Jr. | Tulsa, OK       |
| Robert H. Waldrop  | Pensacola, FL   |

Sixteen Managers were included because  
of the closeness of the competition.

Thomas J. DeGraw, Area Manager of the  
L.A. office, and Neil Jacobs, Area Manager  
of the Worcester office, were recognized  
for achieving the greatest percentage gain  
in sales and outstanding budget perfor-  
mance respectively.

Additionally, Richard D. Ferner, Area  
Manager of the Albuquerque office was re-  
cognized for achieving the greatest per-  
centage gain in profits.

Jimmy Gorham received a company paid  
car for one year under a new incentive plan  
for Area Managers who are in the Top Ten  
for four consecutive years.



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B. Davidson.

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| Thomas Beavers     | Baltimore, MD       |
| Tyrone Benson      | Chicago, IL         |
| William S. Clary   | Sarasota, FL        |
| John Crosthwait    | Austin, TX          |
| Albert Dickerson   | Atlantic City, NJ   |
| Miguel Dominguez   | Miami, FL           |
| Kevin Durham       | Longview, TX        |
| Charles E. Edwards | Louisville, KY      |
| Esther Garcia      | Albuquerque, NM     |
| Billy K. Grove     | Norfolk, VA         |
| William R. Hill    | Wheaton, MD         |
| Kay Jenkins        | Oklahoma City, OK   |
| Wanda Johnson      | Salt Lake City, UT  |
| J.D. Kennedy       | Columbus, GA        |
| Robert King        | Detroit, MI         |
| Robert Marshall    | Portland, OR        |
| Sheila Namahoe     | Maui, Hawaii        |
| Syed Naqvi         | Atlanta, GA         |
| Louis Oitzer       | Fort Lauderdale, FL |
| Brenda Parks       | Greensboro, NC      |
| Julia Peyton       | Luling, LA          |
| Harold Porter      | Fort Myers, FL      |
| Calvin G. Pugh     | Washington, DC      |
| <u>Elmo Reeves</u> | <u>Beaumont, TX</u> |
| John Rhodes        | Nashville, TN       |
| Richard T. Shirley | Phoenix, AZ         |
| Deanna Warden      | San Francisco, CA   |
| Robert Weber       | Cleveland, OH       |
| Charles M. Woodall | Cincinnati, OH      |
| Michael K. Vaughn  | Bloomington, IL     |

A series of speakers  
interest to the group.  
Sanders (SRP) and  
provided a segment  
ing. HQ Vice President  
discussion on labor



Representatives from  
Miami. From left to right:  
Tom Shannon, WNSC;  
Company; Frank Finiz  
Bolles, WNSC; Bill Sh  
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Bavlish, Omaha Public  
Dan Renwick, Public S





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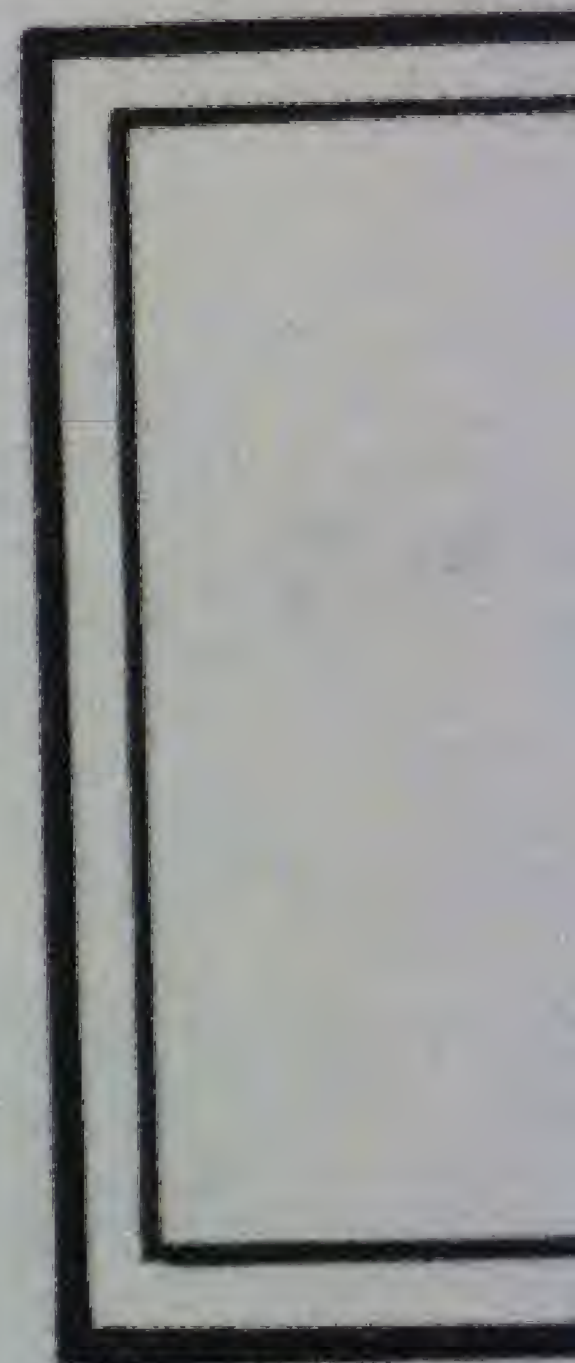
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William S. Clary

John Crosthwait

Albert Dickerson

Miguel Dominguez

Kevin Durham

Charles E. Edwards

Esther Garcia

Billy K. Grove

William R. Hill

Kay Jenkins

Wanda Johnson

J.D. Kennedy

Robert King

Robert Marshall

Sheila Namahoe

Syed Naqvi

Louis Oitzer

Brenda Parks

Julia Peyton

Harold Porter

Calvin G. Pugh

Elmo Reeves

John Rhodes

Baltimore, MD

Chicago, IL

Sarasota, FL

Austin, TX

Atlantic City, NJ

Miami, FL

Longview, TX

Louisville, KY

Albuquerque, NM

Norfolk, VA

Wheaton, MD

Oklahoma City, OK

Salt Lake City, UT

Columbus, GA

Detroit, MI

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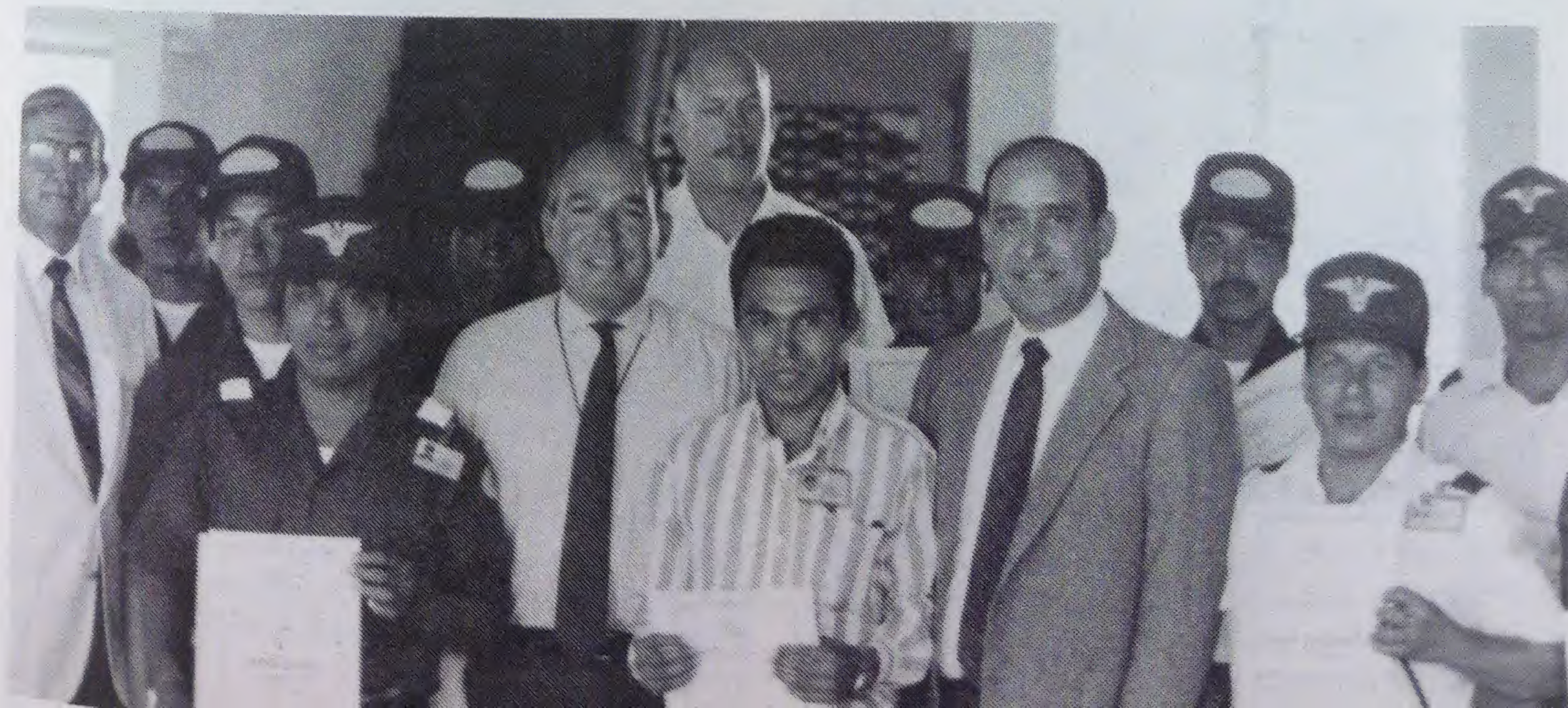


## O H I O



TWC Cincinnati's first graduating class of Custom Protection Officers meets for Sunday brunch at the Ohio River. Left to right are: Greg Campbell, Area Supervisor; Captain Jim Craycroft, Tri-County Mall; Perry Lyle, Area Manager; Lieutenant Colleen McGuire, Tri-County Mall; and Captain Steve Stoddard, American Electric Power (Zimmer Power Plant).

## EL SALVADOR



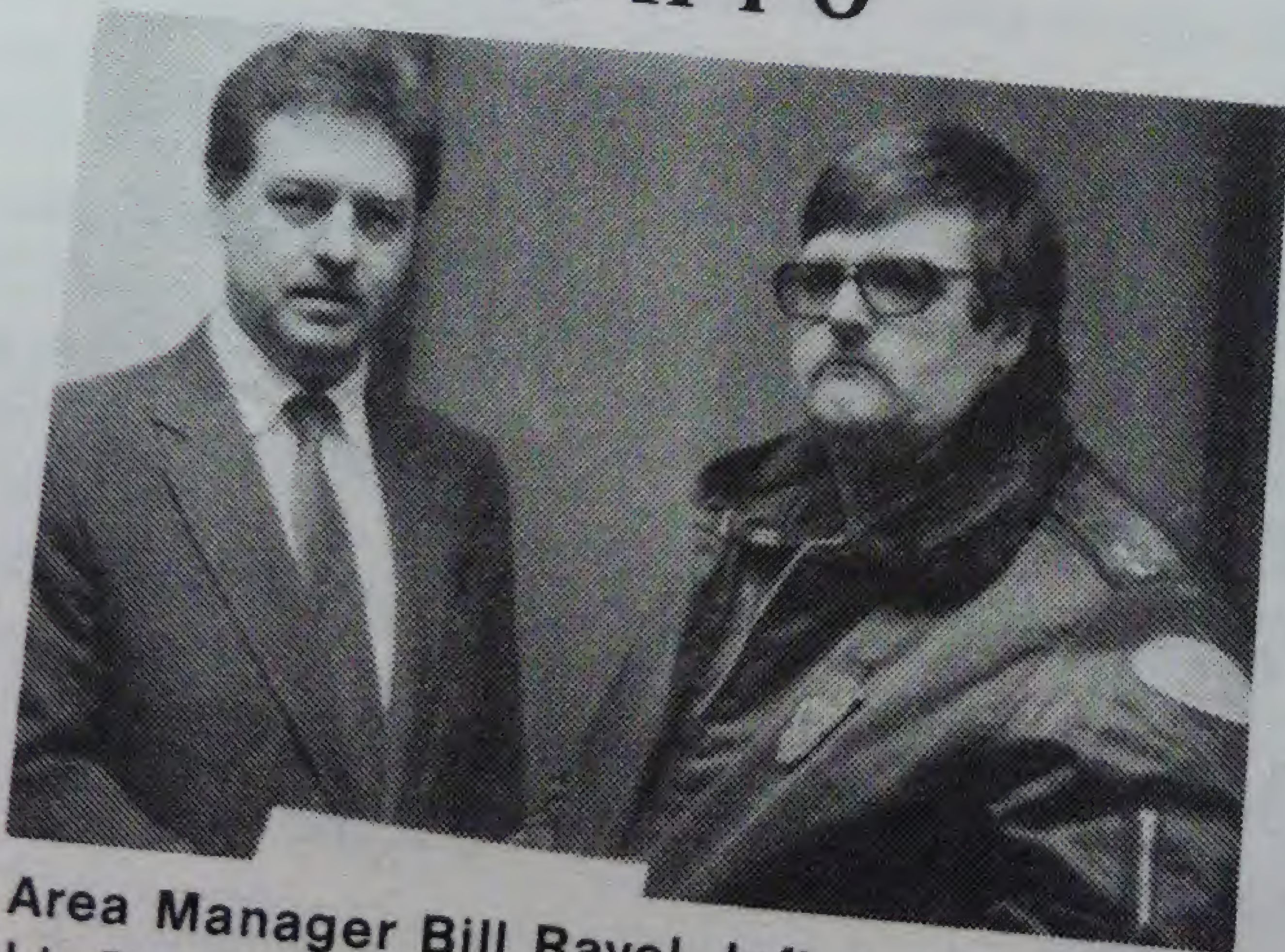


## OKLAHOMA



TWC Oklahoma City Branch Manager, Al Pender, presents a Certificate of Recognition to Airport Screener Lisa Iruegas for her outstanding service.

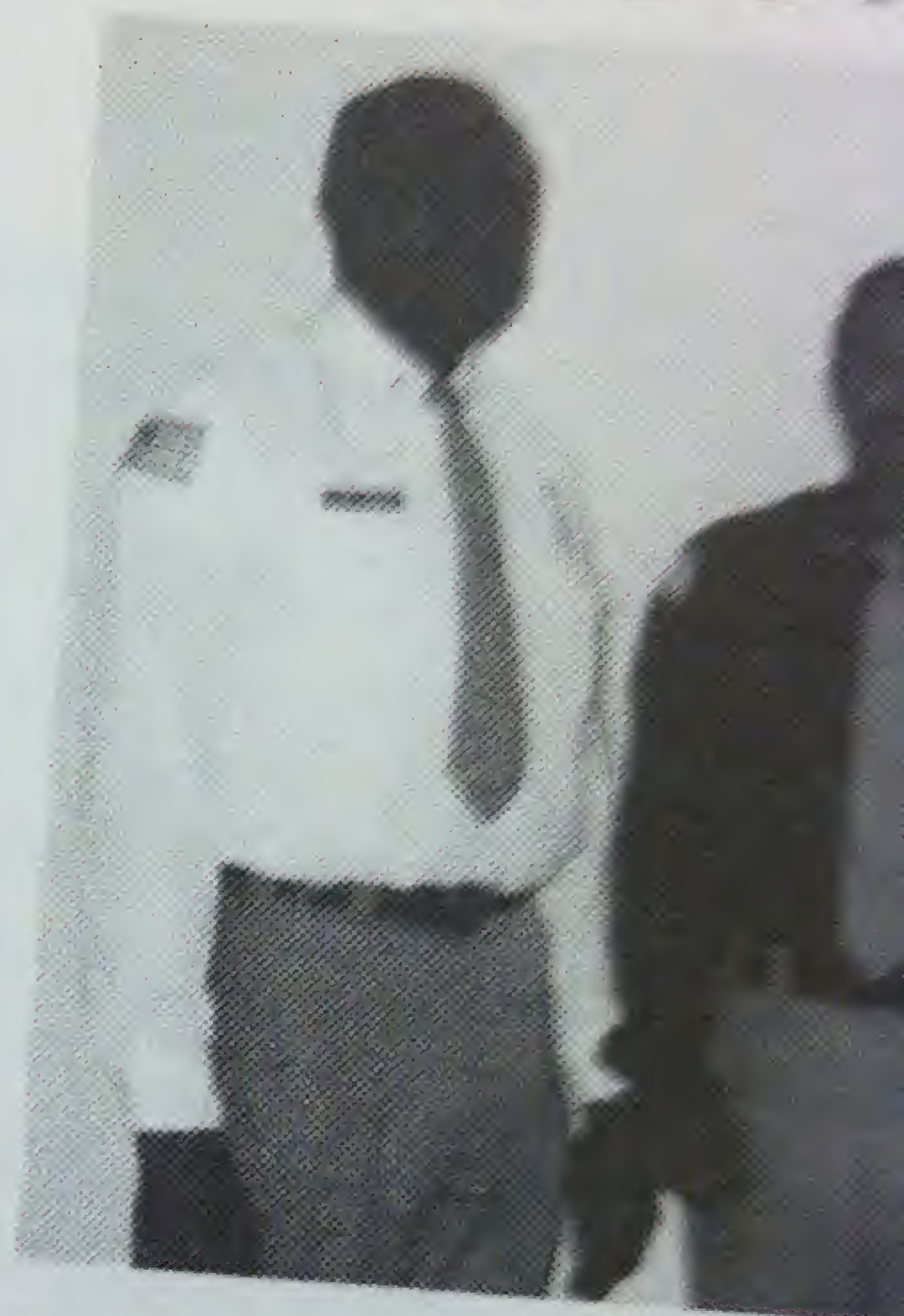
## OHIO



Area Manager Bill Rayel, left, congratulates Lt. Doug Weber for being named Security Officer of the Fourth Quarter, 1988.

## NEW MEXICO

## GEORGIA



Corporal Stafford Singletary, recently promoted to Sergeant, and Major W.E. Skipper, Sgt. at Fieldcrest Cannon's in Columbus, GA.

## PENNSYLVANIA





## Carrizosa Promoted to Senior VP



Fernando Carrizosa

Fernando Carrizosa has been named a Senior Vice President for The Wackenhut Corporation.

Mr. Carrizosa will continue to also serve as President of Wackenhut International, Inc. (WII), a wholly-owned subsidiary of The Wackenhut Corporation, which directs the foreign operations of The Wackenhut Corporation.

Mr. Carrizosa, a native of Colombia and a former counter-intelligence officer in the Colombian Army, joined the Corporation in 1968 at the Colombian affiliate, Wackenhut de Colombia, in Bogota. He later became Assistant to the President of that firm and transferred to the Corporation's Coral Gables Headquarters in 1974.

After serving as a special consultant in the development of Wackenhut's training programs, he became Manager of Latin American Operations in 1976 and Manager of Latin American Services in 1977.

Two years later he was named Wackenhut International, Inc.'s Director for Latin America and in 1980 became Vice President for Latin America.

In 1982, he was named Executive Vice President of WII and in 1984, he was named President of WII.

Mr. Carrizosa holds a Bachelor of Business Administration degree from the Universidad Javeriana in Colombia and a Master's degree in Business Administration from Florida International University.



James Murray, Area Manager of TWC's Somerset, NJ office, cuts the cake at a party held in his honor, marking the 20th year he has been with Wackenhut.



Clifford Reeder, center, stands with Board Chairman George R. Wackenhut, left, and President Richard R. Wackenhut during his retirement luncheon. Reeder retired from The Wackenhut Corporation in March, after 24 years with the Company.

## Reynolds New Director in WSSI

Brian T. Reynolds has been named Director of Business Development, Foodservice Operations for Wackenhut Support Services, Inc.

Prior to joining the Corporation, Mr. Reynolds was Director of Corporate Development for JFN, Inc., based in Jackson, Mississippi. A graduate of Arizona Western College, he attended Holyoke (MA) High School and is a veteran of the United States Marine Corps.

WSSI offers services to business and industry, correctional facilities, and school lunch and elderly nutrition programs throughout the U.S.

In addition, WSSI is one of the largest providers of emergency services to public utilities and manufacturing plants, providing foodservice equipment, supplies, personnel, bedding and linens, and recreational supplies, during work stoppages and emergency situations.

## Nelson Named Manager of Fourth Quarter

The Corporation has named Elmer Nelson, Area Manager at the Ashland, Kentucky office, as its Manager of the Fourth Quarter, 1988.

Nelson was named one of the Corporation's "Top Ten" Area Managers for the years of 1985 and 1988. He has been with the Corporation for seven years.

As Area Manager, Nelson is responsible for the development, operation, administration and profitability of corporate services in Ashland. To qualify for the award, Nelson demonstrated outstanding business, financial and human resources management practices.

Prior to joining TWC, Nelson was a 28-year veteran with the U.S. Marine Corps. He joined Wackenhut in 1976 as a Site Supervisor at Ashland Oil Company.

## Equal Employment Policy Reaffirmed

The Wackenhut Corporation reaffirms its commitment to equal employment opportunity for all persons.

As an Affirmative Action employer, we firmly believe in providing equal job opportunities regardless of race, color, sex, national origin, creed, age or physical handicap. Our Affirmative Action Plan extends to Vietnam-era and disabled veterans.

**RICHARD R. WACKENHUT**  
President and Chief Operating Officer

### PIPELINE

The Wackenhut Corporation, 1989

Vol. 25, No. 2

May, 1989

PIPELINE is published several times each year. Special Editions are published as required.

The Wackenhut Corporation is one of the world's largest security and investigative organizations. Its operations extend across the United States and into Canada, Western Europe, the Middle East, Africa, Far East, Central America, South America and the Caribbean.

Contributions, including black and white photographs, are solicited from PIPELINE readers.

#### PIPELINE

The Wackenhut Corporation  
1500 San Remo Avenue  
Coral Gables, FL 33146-2009  
Telephone: (305) 856-5856

## New CPP's at WATCO

Congratulations to Roy S. Lombardo, Timothy S. McCune, and Robert L. Schweizer of Wackenhut Advanced Technologies Corporation (WATCO) for establishing themselves as Certified Protection Professionals (CPP) during this past year. Earning recognition as a CPP is no small accomplishment; it puts them among the top of the security professionals in The Wackenhut Corporation and the rest of the security industry. All are former U.S. Army officers with law enforcement and other security-related experience.





trained and — once accepted for duty — continuously supervised and developed for continued service.

Wackenhut's Nuclear Services Division is staffed by experts in nuclear security. Their responsibility is to ensure that the Company's commitment to excellence — a tradition dating back to 1954 — is fulfilled at each of the nuclear installations we serve.

Wackenhut's guiding philosophy is that a utility must have primary management interface with a strong, local representative of its security contractor. Therefore, our on-site Project Managers are vested with authority to make whatever decisions are necessary for the full and proper implementation of security on a day-to-day basis.

Our Managers have immediate access to the Vice President of Nuclear Services, who can quickly authorize whatever Corporate resources are needed to bring additional assistance. And the entire resources of The Wackenhut Corporation — in every field of security endeavor — are always at the disposition of nuclear utility clientele.

The respect and trust which Wackenhut has earned among leading nuclear utilities are mirrored in the sensitive security responsibilities which the federal government has entrusted to the Corporation over the years for such critically important installations as Kennedy Space Center in Florida, Savannah River Plant in South Carolina and the Nuclear Test Site in Nevada.



The Corporation has two high-tech subsidiaries which complement each other perfectly in serving the nuclear power industry.

**Stellar Systems, Incorporated**, headquartered at Santa Clara, California, develops and manufactures sophisticated electronic perimeter protection systems and outdoor perimeter intrusion sensors, multiplexed alarm reporting systems and personal identity verification systems.

Stellar's dedicated field engineering organization provides full support of all products engineered for nuclear facilities.

**Wackenhut Advanced Technologies Corporation (WATCO)**, based at Reston, Virginia, specializes in applied research and development in nuclear safeguards and security policy, programs and systems.

WATCO is without peer in areas such as training, probabilistic risk assessment, health physics, fuel management expertise and general safeguards analysis.

Through its Security Programs Division, it collaborates with and supports the Wackenhut Training Institute in the development of training and qualification programs.

Wackenhut's **Anti-Terrorism and Crisis Management Division** provides a wide range of protective services for executives with sensitive job responsibilities and is experienced in the formulation of contingency plans for combatting sabotage, hijacking, and kidnapping and for dealing with natural disasters and other crisis situations.

WATCO  
HUMAN  
RESOURCES  
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INVESTIGATIONS





# Wackenhut Goes To The Slammer

*The Miami-based security firm thinks it can profit by managing prisons. So far, the business hasn't made a dime.*

BY MICHAEL SELZ

**W**hen George Zoley says, "What we provide is residential care," don't think he's talking about a nursing home. Zoley's job, as president of Wackenhut Corrections Corp., is running private prisons.

Over the past two years, Wackenhut Corrections, a subsidiary of Miami-based Wackenhut Corp., has taken over or agreed to build, own and manage seven detention centers, jails or prisons, including the largest privately run corrections facility in the United States. Combined, the projects put 2,300 inmates under Wackenhut's care. Only one other company, Tennessee-based Corrections Corp. of America, oversees more.

With America's public prison system overflowing with inmates, Wackenhut is betting big money

that it can build and run prisons more cheaply and efficiently than government. So far, Wackenhut hasn't made a dime on prisons. But so confident are corporate officials that they predict private-prison management in two years will account for more than one-tenth of the parent company's annual revenue.

For now, many of Wackenhut's claims are untested. There is no proof that the private prison business is profitable. And even if Wackenhut can make money running prisons, objections that for-profit imprisonment is morally offensive may stifle the industry's growth at an early stage.

Wackenhut is ignoring industry detractors and moving into the prison business with gusto. Since 1986, the company has taken over, renovated or constructed a 237-bed pre-trial jail in Detroit, a

*not true any more.*

## The Premier in

The Wackenhut Corp. has over 35 years of experience in providing security services to government, business and industry. Listed on the New York Stock Exchange, it was founded in 1954 by George R. Wackenhut, who remains today as the Chairman of the Board and Chief Executive Officer. Richard R. Wackenhut, son, has been the President and Chief Operating Officer since 1986.



George R. Wackenhut  
Chairman of the Board and  
Chief Executive Officer

## Corporate Resources

### General Liability Insurance

Wackenhut is proud to offer the finest general liability insurance package in the correctional management industry, with a nationally ranked



## WACKENHUT CORRECTIONS CORPORATION

A wholly-owned subsidiary of The Wackenhut Corporation, specializes in the management of detention and correctional facilities throughout the United States.

Wackenhut Corrections Corporation is supported by its parent organization for general liability insurance, legal services, financial reporting, personnel, payroll processing, corporate relations, and labor relations, through the 300 personnel at its corporate headquarters in Coral Gables, Florida.

It has management expertise not only in the security aspects of detention facilities but also in counseling, basic education, job skill training and other programs directed toward the rehabilitation of inmates. It provides full logistical support, including health services and institutional food service.

Current facilities under Wackenhut operation include:

Location	Type	Date Opened	Inmate Capacity
Aurora, CO	INS detention facility	Feb., 1987	167
Detroit, MI	Municipal pre-trial jail facility	April, 1987	400
McFarland, CA	State return-to-custody correctional facility	Jan. 6, 1989	200
San Antonio, TX	Parole violator jail facility	Jan. 23, 1989	619
Kyle, TX	State pre-release center	June 10, 1989	500
Bridgeport, TX	State correctional facility	Aug. 1, 1989	500
New York, NY	INS detention facility	Nov. 1, 1989	100
Monroe County, FL	County jail and substations	Feb., 1990	200

Additional facilities under contract:

Location	Type	Scheduled Opening	Inmate Capacity
Lockhart, TX	Work program facility	Mid-1991	500
Allen Parish, LA	min/medium security	Late-1990	610
San Diego, CA	Medium security state facility	Early-1991	200
	City jail		

A SUBSIDIARY OF  
THE WACKENHUT CORPORATION

George H. Wackenhut  
Chairman of the Board  
Chief Executive Officer

### Corporate General Liability

Wackenhut is provided with the finest general liability insurance package in the country. The program is underwritten by national insurance carriers on an occurrence basis.

### Financial Strength

The Wackenhut Company generates approximately \$100 million in annual revenue and has \$100 million in assets. This solid financial base enables the Company to fully meet the needs of its clients, provide performance bonds guaranteeing its contractual performance, undertake the largest construction projects through the use of a substantial line of bank credit.





I.C.A.P. officers and committee members serving the rest of "the population" at the Kyle Pre-Release Center on Memorial Day. The games and snacks and soft drinks will be repeated on July 4. I.C.A.P. encourages teamwork within the facility just as energetically as it

gives so generously to Kyle and surrounding communities from its internal fundraising activities. Close to \$10,000 has been given to worthy causes in the less-than-a-year period the Center has been in operation.

## Wackenhut's Kyle Pre-Release Center honored by early accreditation

Wackenhut's Kyle Pre-Release Center has been accredited by the American Correctional Association.

The Kyle Center is the only private-enterprise facility in the United States, to date, to be accredited. The Kyle Center is the first such in Texas to be so honored.

The Kyle Center is the youngest in age ever to be accredited.

"We have worked since Day One on our goal to be a true correctional facility," Warden John Bonner told the Kyle Eagle in an exclusive interview. "Our staff and the Kyle Community can be proud of the achievement."

Normally, institution require close to the maximum amount of time permitted to gain accreditation — 24 months — if they are able to meet the tough and many standards. The Kyle facility gained the goal on its first try, and in just 11 months of operation.

"The credit goes to the local people," Bonner declared. The vast majority of the employees are from the Kyle Area.

The standards that must be met for accreditation have been set by the U.S. Department of Justice. They are known as "Standards for Adult Correctional Institutions," and consist of 162 pages. One

hundred percent of the mandatory standards must be met, and 90 percent of the non-mandatory before approval is granted.

The team that descended upon Wackenhut's Pre-Release Center in Kyle originally indicated that they would spend two days studying the policies and procedures of the facility and how they were being put into operation. Instead, the examiners spent three full days, questioning staff members and then checking out the opinions of inmates. Approximately 475 standards had to be met or exceeded. They

were.

"It was a stringent and difficult and thorough audit," Warden Bonner said.

The Kyle Pre-Release Center will be presented with the certificate of accreditation by the American

Correctional Association's officers at the organization's Summer Conference, to be held in August in San Diego. Warden Bonner and other top officials of Wackenhut are expected to attend.

The reports developed by the Kyle facility administrative executives fill an entire wall bookcase.



**NEW I.C.A.P. OFFICER**  
Douglas Richardson is the new Vice President of the I.C.A.P. (Inmate Community Awareness Program) Committee at the Wackenhut Kyle Pre-Release Center.



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For now, many of Wackenhut's claims are untested. There is no proof that the private prison business is profitable. And even if Wackenhut can make money running prisons, objections that for-profit imprisonment is morally offensive may stifle the industry's growth at an early stage.

Wackenhut is ignoring industry detractors and moving into the prison business with gusto. Since 1986, the company has taken over, renovated or constructed a 237-bed pre-trial jail in Detroit, a 167-bed Immigration and Naturalization Service detention center in Aurora, Colorado, a 200-bed state return-to-custody facility in McFarland, California, and a 619-bed parole-violator jail in San Antonio, Texas, the largest private prison in the country. In July and August, the company will complete a second INS detention center, in New York City, and two 500-bed minimum security prisons in Bridgeport and Kyle, Texas, nearly doubling its inmate capacity.

Wackenhut now controls about one-fourth of the embryonic private-prison market. The prison business is expected to generate \$22 million in revenue for Wackenhut Corp. this year, about 5% of the company's projected total. By 1991, the company projects, prison-related revenue will more than double to \$50 million annually.

## AT A GLANCE

### Wackenhut Corp.

FISCAL YEAR ENDING JANUARY 1, 1989

REVENUES	\$401 MILLION
FIVE-YEAR GROWTH	9.3%
NET INCOME	\$5.2 MILLION
CHANGE FROM YEAR EARLIER	-8.2%
EARNINGS / SHARE	\$1.35
CHANGE FROM YEAR EARLIER	-8.2%
RETURN ON EQUITY	17.0%
FIVE-YEAR AVERAGE	10.2%
LONG-TERM DEBT TO EQUITY	1.5-1
STOCK PRICE RANGE	MAY 1988-MAY 1989 21 3/4-15 1/4
RECENT PRICE (MAY 17)	17 1/4

Source: Wackenhut Corp.

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George Zoley, president of Wackenhut Corrections, sees a "compelling argument" for privatizing prisons.

"We can expect the corrections area to be one of high growth for this corporation," Chairman George Wackenhut said at the company's annual meeting in April. Adds Zoley: "It's taken a few years for us to make a significant impact in the national consciousness. But we have established a compelling argument for privatization."

As the world's third-largest provider of armed security guards, Wackenhut views private prison management as a natural extension of its business. It also believes the emerging industry not only will be faster-growing than its highly competitive core business, but it could be twice as profitable. Wackenhut's profit margins run 1% to 3% in security services, and revenues over the

past five years have grown at an average of 9% annually. In prison management, the company expects profit margins to be 4% to 5%.

A major reason for Wackenhut's optimism is the sheer growth potential of the private prison industry. As a result of an intensifying get-tough attitude toward crime, the inmate population in state and federal prisons from 1980 to 1988 increased 90%, to a record 627,400 prisoners, and currently is growing at a rate of 800 a week. Depending on the definition of how many inmates they can hold, state prisons as a group are operating at as much as 23% over capacity, federal prisons as much as 72% over capacity.

Wackenhut has no definite plans for prisons in Florida, but the state is a likely target for its corrections subsidiary. With the nation's fourth-



largest prisoner population, Florida already is one of more than 30 states under court order to relieve prison overcrowding. By 1994, Florida's inmate population is expected to have grown 367%, to 97,500 prisoners.

Yet at current funding levels, the state could supply less than half the prison capacity it is projected to need.

Still, no matter how vast the market for prisons might be, the prospects for private prisons remain questionable. For one thing, it is too early to say whether the private sector actually can manage America's prison system more inexpensively than government.

Zoley claims Wackenhut can, by building prisons faster, operating them more efficiently and avoiding bureaucratic procedures, from voter approval to civil service hiring. At Wackenhut's recent annual meeting in Coral Gables, the company promoted its cost-saving claims with a videotape of a broadcast by a television network affiliate in California. The station reported that Wackenhut's McFarland facility was saving the state \$5,200 per prisoner per year. Ben DeGroot, statewide re-entry coordinator in the California Corrections Department's Division of Parole and Community Services, says it costs the state roughly \$20,000 a year to house an inmate. DeGroot says Wackenhut has agreed to do the job at McFarland for \$15,000 a year. He says, however, that determining whether Wackenhut has saved the prison money is a "very difficult and technical question," one he is unable to answer.

In fact, there is evidence Wackenhut may have trouble reducing costs meaningfully.

According to a study of private-prison management by the American Correctional Association — the only industry-sponsored evaluation of its kind — the Eckerd Youth Development Center in Okeechobee failed to reduce operating costs significantly under private management. In Butler, Pennsylvania, Buckingham Security Ltd.'s projected operating budget for a county prison there exceeded the government's budget, even when excluding medical care and an additional fee of \$25 per prisoner whenever the inmate population

Despite a vast potential market, it is too early to say whether private enterprise can manage prisons more cheaply than government.

rose above an occupancy rate of 72%. In Hamilton County, Tennessee, cost overruns plagued Corrections Corp. of America's 325-bed Silverdale Detention Center after just six months of operation.

A failure to cut costs could jeopardize the industry. In Florida, for instance, state prison administrators are lobbying to require private prisons to cut costs by 10% to keep the state's business.

More importantly, even if Wackenhut shows it can run private prisons for less money, it must still show its investors that they will profit in the process. And that is something the leading private-prison managers have yet to do. One smaller for-profit prison operator in Pennsylvania even filed for bankruptcy after three years of operation.

At Wackenhut's corrections subsidiary, losses have piled up every year and, in the quarter ended this past March, contributed to a 35% drop in its parent's income. The company claims it will break even in mid-1990, three-and-a-half years after opening its first prison. But Corrections Corp. of America, the industry leader with a third of the private-prison market, has been around for more than five years and is still losing money. While its revenue since 1984 has grown from \$2.5 million to \$25 million last year, Corrections Corp. has amassed \$8 million in net losses. And although its loss last year, \$116,000, was the smallest ever, the company's cash flow from operations reached a deficit of \$3.7 million, a three-year record.

Zoley blames persistent losses at Corrections Corp. of America on the industry leader's decision to go "after any business anywhere." With Wackenhut Corp.'s resources behind it — the parent, for instance, supplies a 300-man administrative staff and liability coverage through its captive insurer — Zoley's corrections subsidiary is pursuing only the largest and most-

profitable contracts. Currently, every one of Wackenhut's prisons is running at above 95% occupancy and making money, Zoley says. The subsidiary overall has yet to turn a profit because of up-front development costs and administrative overhead for future growth, he says.

Besides questions of profitability, there also is a moral debate over for-profit imprisonment. "Philosophically," says Samuel Saxton, a prison administrator in Maryland, "I find totally private management of our correctional institutions inappropriate. Government does not have the moral right to delegate the power of arrest and punishment to private organizations." He adds, "Private citizens cannot be given the authority to shoot people or undertake some of the serious actions that occasionally may be required in a jail or prison."

Zoley rejects the notion that his company has assumed any governmental authority for the punishment of criminals. "The punishment is the loss of their freedom," he says, noting Wackenhut's function is simply to house, feed and attempt to rehabilitate the inmates. "Our correctional officers, like officers anywhere, are restricted in the use of force. You can't shoot people who are unarmed and do not present a bodily threat."

Privatization, some say, also could hinder prison reform, such as the development of alternatives to incarceration and other long-lasting solutions. A private prison operator's contract is based on occupancy. As with a hotel, the fuller the prison, the more money a company earns. Says Michael Mahoney, director of the John Howard Association, a non-profit prison reform group based in Chicago, "Private interests will exert political pressure to keep their prison beds filled at all times — particularly if a company is reimbursed on a per-inmate basis, but also to promote economies of scale."

Zoley dismisses such claims as well. He maintains that the decisions over who is imprisoned and for how long remain with government, not Wackenhut. Besides, he says, "We don't envision taking over all publicly managed corrections. We do see playing a role in incarceration and rehabilitation of people throughout the country."



# WACKENHUT

news  
release

FOR IMMEDIATE RELEASE

June 12, 1989

KYLE, TEXAS -- Officials from the office of Governor Clements, the Texas Legislature, and the Texas Department of Corrections (TDC) will join executives of Wackenhut Corrections Corporation (WCC) in ceremonies dedicating the new Kyle Pre-Release Center on June 20, 1989.

This facility is the first Pre-Release Center to be operated by a private contractor in the State of Texas, and is one of seven major correctional facilities under contract to WCC in five states.

The 500-bed facility was designed and constructed under the oversight of WCC in cooperation with TDC. The 120,000 square foot minimum security detention facility will house prisoners who are within two years of release. WCC will employ approximately 135 personnel to manage its day-to-day operation.

This facility will stress rehabilitation encompassing basic education, vocational training, counseling and pre-employment skills. "We and the Texas Department of Corrections feel this concentrated effort will make a positive difference in a prisoner's return to mainstream society," announced George C. Zoley, President of WCC.

The Kyle Pre-Release Center is the first of two such WCC facilities scheduled to open in the State of Texas in 1989. The second facility, to be opened in Bridgeport in early August, will be identical in size and concept to the Kyle Center.

Wackenhut Corrections Corporation is a wholly-owned subsidiary of The Wackenhut Corporation, one of the world's largest providers of security and related services, with 35,000 worldwide employees and offices in over 100 U.S. cities. The Corporation is listed on the New York Stock Exchange and operates in 40 different countries, on six continents.

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# WACKENHUT

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FOR IMMEDIATE RELEASE

December 28, 1988

CORAL GABLES, FLORIDA -- The California Department of Corrections Parole and Community Services Division contracted with Wackenhut Corrections Corporation (WCC) to operate the new Return-To-Custody facility located in McFarland, California, scheduled to open on January 6, 1989.

The 200-bed facility was designed and built by WCC in the past six months. The 35,000 square foot minimum security detention facility will house technical parole violators and will employ approximately 50 personnel to assist in the day-to-day operations.

"This is a facility to which a person who violates parole is returned as an alternative to the full security prison, since the person did not commit a new crime, but rather violated conditions of parole after an earlier release," said George C. Zoley, President of WCC.

The contract, which is a five year contract with an option to renew for an additional five years, is for an amount in excess of \$2 million annually, according to Zoley.

Wackenhut Services, Inc., a wholly-owned subsidiary of The Wackenhut Corporation, and the parent of WCC, specializes in contracting for comprehensive operational and management services such as those required for large federal, state and municipal facilities.

The Wackenhut Corporation, listed on the New York Stock Exchange, is one of the world's largest international security and investigative firms. It has offices across the United States and in Canada, the United Kingdom, Western Europe, the Middle East, the Far East, Africa, Central and South America and the Caribbean.

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# WACKENHUT

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FOR IMMEDIATE RELEASE

November 22, 1988

CORAL GABLES, FLORIDA -- Wackenhut Services, Inc. has been given national recognition by the U.S. Department of Labor for an innovative program at the Guthrie, Oklahoma Job Corps Center.

Wackenhut Services, Inc. (WSI) is a wholly-owned subsidiary of The Wackenhut Corporation, and operates the Guthrie Job Corps Center under a contract with the U.S. Department of Labor.

WSI President Timothy P. Cole praised the Guthrie staff which implemented the innovative program, job training for young mothers receiving aid for dependent children.

"We are working with the Oklahoma Department of Human Resources and the Governor's office in making this program function," said Bobbie O. Traylor, Director of the Guthrie Center. "One of the agencies identifies and screens students and provides day care during classes five days a week. The Oklahoma Employment Service then helps graduates find jobs," added Ms. Traylor.

In 1987, the Department of Labor named the Guthrie Center the most improved in terms of performance among all 106 Job Corps Centers in the country.

Listed on the New York Stock Exchange, The Wackenhut Corporation is one of the world's largest independent security and investigative organizations. Its operations extend across the United States, and into Canada, the United Kingdom, Western Europe, the Middle East, the Far East, Africa, Central and South America and the Caribbean.

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# Quality — The Route For Manned Service

Companies

*reprinted from  
International Security  
London*

## WACKENHUT

news  
release

FOR IMMEDIATE RELEASE

June 10, 1988

CORAL GABLES, FLORIDA -- The U.S. Immigration and Naturalization Service has awarded a contract to Wackenhut Corrections Corporation for the design, financing, construction, and operation of a 100-bed detention facility in New York City, New York.

Wackenhut Corrections Corporation is a subsidiary of The Wackenhut Corporation, the global security and investigative organization, and is a leading provider of contracted detention/correctional facility management.

Richard R. Wackenhut, President of the parent Corporation, said the INS contract is for one year, with four one-year options. The total contract value, if all options are exercised, would be approximately \$24 million.

The facility will be used for the detention of aliens in the custody of the INS.

Wackenhut is currently contracted to operate detention/correctional facilities in Colorado and Michigan and is contracted to construct other facilities in California and Texas.

Wackenhut Corporation, listed on the New York Stock Exchange, is active on five continents. Its operations extend across the United States and Canada, the United Kingdom, Western Europe, the Middle East, Africa, the Far East, Central and South America and the Caribbean.

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# WACKENHUT

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FOR IMMEDIATE RELEASE  
May 1, 1987

## DEDICATION CEREMONIES FOR WSI/INS PROCESSING CENTER

AURORA, COLORADO -- Officials of the U.S. Immigration and Naturalization Service (INS) join executives of Wackenhut Services, Incorporated (WSI) today in ceremonies dedicating the new WSI/INS Processing Center which formally begins operations on Sunday (May 3).

The 167-bed Processing Center was designed and built by WSI which now operates it for the INS. The installation is for the processing of aliens in the custody of the INS, the U.S. Bureau of Prisons and the U.S. Marshals Service.

Officials of these Federal agencies as well as local dignitaries are taking part in the 3 p.m. ceremonies. Also participating are officials of the National Institute of Corrections (NIC).

Frederick F. Thornburg, Executive Vice President and Member of the Board of Directors of The Wackenhut Corporation (TWC), led a group of corporate executives here for the dedication. WSI is a subsidiary of TWC, one of the world's largest security and investigative organizations.

WSI specializes in handling comprehensive operational and management services required for large Federal facilities, as well as security, fire-fighting and other services for the parent company which is headquartered in Coral Gables, Florida.

The WSI/INS Processing Center is already considered a model installation, according to WSI President Paul V. Roundy, because of its innovative design and its 30-day construction schedule. It was designed by RNL, Inc., of Denver and built by Clearwater Constructors under contract with WSI.

Mr. Roundy announced the appointment of Craig Dobson as Facility Administrator for the new facility.

A veteran of 20 years' service with the U.S. Bureau of Prisons, Mr. Dobson was Chief of the NIC Jail Center in Boulder and later retired from government service.

Wackenhut has operations on five continents. They extend across the United States and into Canada, the United Kingdom, Western Europe, the Middle East, Africa, the Far East, Mexico, Central America, Panama, South America and the Caribbean.

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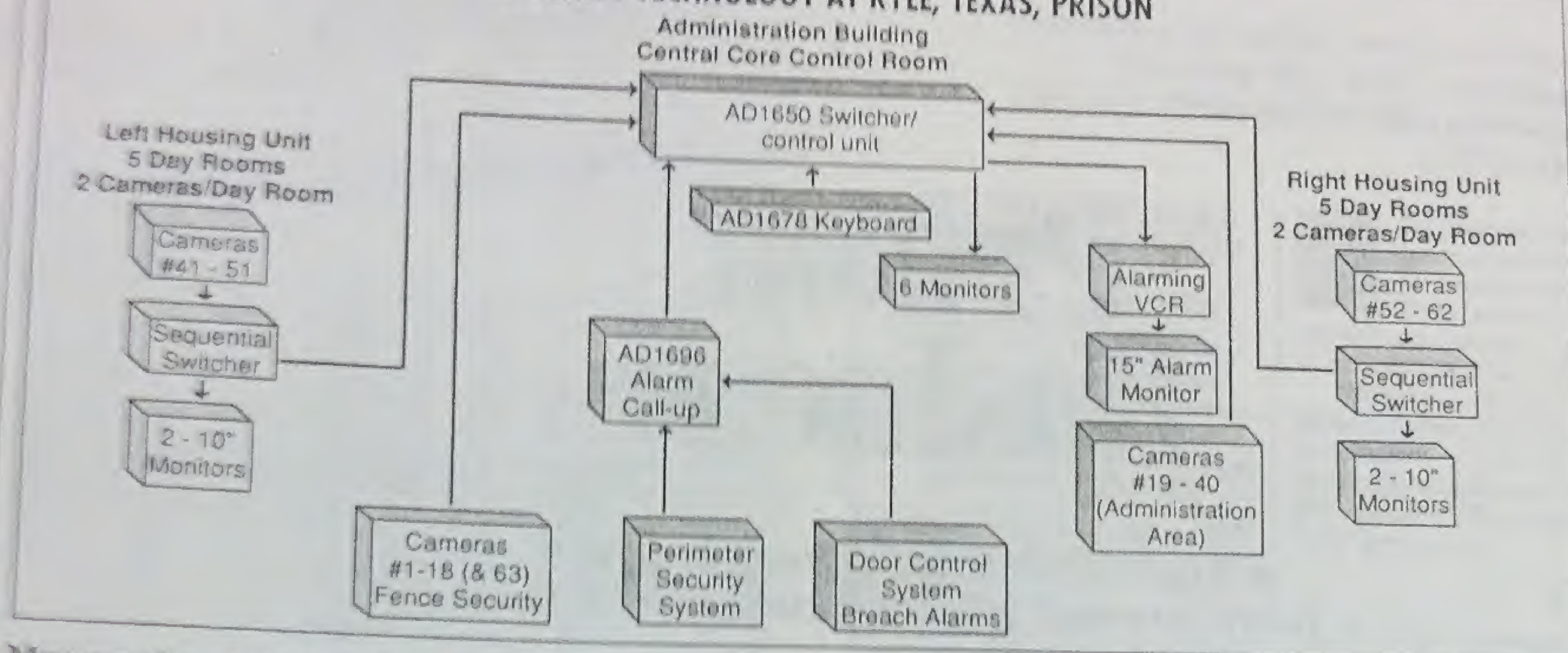
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# Quality — The Route Manned Services

## SECURITY TECHNOLOGY AT KYLE, TEXAS, PRISON



More complete observation is one aim of technology that supports this privately-operated prison in Kyle, Texas.

compared to state-run costs of \$3.50 to \$4.

The Kyle, Texas, prison is one good example of prison privatization. Located south of Austin, the project blends private security in a corrections setting.

Private business — not the state — manages and provides security for the first of four newly constructed facilities, a medium and minimum security prison housing 500 inmates.

### The Plan, the Project

Success of the project depends completely on the savvy of the suppliers behind it. Wackenhut Corrections Inc.,

## Wackenhut, ADT, American Dynamics combine to run new Texas prisons.

Coral Gables, Fla., manages operations; ADT Security Systems, Parsippany, N.J., supplies security and fire systems; and American Dynamics Inc., Orangeburg N.Y., is the brains behind surveillance.

Costs are low. The state pays \$34.79 per person per day, renegotiated after three years. Typical state costs run about \$60. In turn, Kyle brings jobs and money to the region: \$50,000 in weekly salaries and an expected \$200,000 a year in taxes to government.

The Kyle prison is structured in three units — an east and a west wing, both connected to a central administration building with central monitoring, gym and other facilities. Each wing has five cell areas, each with a day room and

25 two-tier two-person cells. In the center of the five cell areas are secondary monitoring stations.

### Warden as Business Manager

John Bonner, selected warden by Wackenhut and a former senior official in the Texas Corrections Department, interviewed about 1,000 applicants to get a staff of 139, mostly locals.

Security is achieved by means of 63 CCTV cameras, 12 TV monitors, a VCR and a multitude of alarm systems. Driving the surveillance system is an AD1650, microprocessor-based switcher/controller developed by American Dynamics. Capable of handling 128 cameras and 16 monitors, the AD1650 interconnects with the other elements, too. (See diagram.)

ADT engineer Daryl Neyens, Area Manager Clay Townsend and Kyle's Fire and Safety Officer Brett Watkins worked together to establish zones for the switcher control.

With multiple monitoring and control locations, an alpha numeric video display helps operators identify cameras and points under surveillance. When an alarm triggers — by exterior fence contacts, motion detection or a breached access door — the involved camera throws a picture to a monitor and VCR.

ADT also installed its Unimode fire alarm system with voice evacuation. It includes 45 detection zones: smoke and duct detectors, manual pull stations in administration areas, waterflow switches and 14 signal zones with speaker/strobes throughout.

All fire alarms cause two pairs of fire doors to close and also shut down the air handler units in the respective areas.

The system provides audible alarm output and selective voice paging.

### Promising Outlook

Prisoners receive training as part of the Wackenhut contract. The company manages the seven-hour daily work schedule and educational programs, including drug abuse counseling and high school equivalency courses. A life-skills program teaches how to cope with a family, raise children, balance a checkbook and handle a job interview.

Bonner says Kyle is "the cleanest, best organized, most efficient prison in Texas." The Texas results hold promise for the next three Texas private prisons and for similar ventures elsewhere. — *Compiled by Bill Zalud and Kerry Lydon*



Alarms trigger monitor and VCR views.



Pre-defined camera tours using 63 cameras cover inside and outside areas.



THE FUTURE FOR GUARDING

# Quality — The Route For Manned Service Companies

Buying a security services contract is like buying a new car — you get what you pay for. And according to George R. Wackenhut, that fact is rapidly dawning on the private sector, where quality, and not cost-cutting, will be the keyword in the '90s.

## LA QUALITÉ: LA DIRECTION À PRENDRE POUR LES SOCIÉTÉS DE GARDIENNAGE

Acheter un contrat de services de sécurité, c'est comme acheter une nouvelle voiture: vous en avez pour votre argent. Et d'après George R. Wackenhut, le secteur privé commence rapidement à comprendre que la qualité, et non la réduction des coûts, va être le mot clé des années 90.

George Wackenhut prétend que les pressions financières et la concurrence ont amené de plus en plus de réductions dans la qualité de la part des sociétés de sécurité contractuelles qui tentent d'abaisser leurs prix.

Dans cet article, il affirme que de nombreuses organisations du secteur privé se rendent compte maintenant qu'elles peuvent avoir un service de sécurité supérieur pourvu qu'elles soient prêtes à payer le prix. Et il explique comment sa propre société a créé une nouvelle branche pour répondre à cette demande.

## QUALITÄT — DER EINZIGE WEG FÜR WACHGESELLSCHAFTEN

Das Unterzeichnen eines Kaufvertrags für eine Sicherheitsdienstleistung ist vergleichbar mit dem Unterzeichnen eines Neuwagen-Kaufvertrags — man bekommt das, wofür man bezahlt.

George R. Wackenhut meint, dies ist eine Tatsache, die dem privaten Sektor jetzt schnell klar wird, wo Qualität und nicht Kostensparen zum Motto in den 90er Jahren werden wird.

George Wackenhut meint, daß finanzieller Druck und Wettbewerb bei Sicherheits-Vertragsfirmen oft dazu geführt haben, daß sie, um ihre Preise niedrig zu halten, oft auf Qualitätseinbuße ausweichen mußten.

In diesem Artikel beschreibt er, daß viele Organisationen im privaten Bereich jetzt einsehen, daß sie ausgezeichnete Sicherheitsleistungen erhalten können, wenn sie bereit sind, dafür zu bezahlen. Und er erklärt, wie seine eigene Firma eine neue Abteilung geschaffen hat, um diesem Wunsch gerecht zu werden.

The Wackenhut Corporation recently completed its 35th year of providing security officers and related services to commercial and government clients. It has grown from several dozen people in that first year to over 38,000 employees in over 40 countries on six continents as we move into the final decade of the 20th century.

Business conditions have changed drastically over this period of time. An increasing awareness of the nature of foreign competition and of its impact on America's economy in a global financial community, have forced attention on cost-effectiveness and quality. The security industry has not been immune to these pressures.

## Cost-cutting

Extreme cost-cutting and increased competition has resulted in a general decline in the quality of those contract security services being provided by many security companies. Because price has too often been the deciding factor in the awarding of contracts, the entire contract service sector of the industry has been forced to accept lower standards, with the notable exception of government contracts, public utilities, and those national companies with a genuine interest in an effective security program.

Whenever cost is the over-riding consideration in choosing a provider of physical security, the successful bidder is compelled



Wackenhut Custom Protection Division officers conduct airport pre-departure screening.

to take short cuts. He must make compromises somewhere, either in the standards governing the selection of employees; in their training; in the equipment necessary to support the contract; or in the quality of supervision. Unfortunately, we see some companies making compromises in all of these areas.

After an unfortunately protracted period, the users of contract security services are apparently coming to the realisa-

## LA CALIDAD — EL CAMINO A SEGUIR POR LAS COMPAÑÍAS DE SERVICIO DE PERSONAL

Le contrat de un contrat de services de sécurité, c'est comme le contrat de un nouveau véhicule — se connaît le prix se paie. Et selon George R. Wackenhut, le secteur privé se rend compte rapidement de que la qualité, et non la baisse de coûts, sera le mot-clé de la décennie des années 90.

George Wackenhut argumente que les pressions financières et la compétition ont produit un déclin général de la qualité de ceux qui fournissent des services de sécurité par contrat. Parce que le prix a trop souvent été le facteur décisif dans l'attribution de contrats, tout le secteur des services par contrat de l'industrie a été forcé d'accepter des normes plus basses, avec l'exception notable des contrats gouvernementaux, des services publics, et de ceux des entreprises nationales qui ont un véritable intérêt dans un programme de sécurité efficace.

Quand le coût est la considération prépondérante dans le choix d'un fournisseur de sécurité physique, le soumissionnaire gagnant est contraint de faire des compromis quelque part. Il doit faire des compromis quelque part, soit dans les normes régissant la sélection des employés; soit dans leur formation; soit dans l'équipement nécessaire pour soutenir le contrat; soit dans la qualité de la supervision. Malheureusement, nous voyons certaines entreprises faire des compromis dans toutes ces zones.

## QUALITÀ — LA TENDENZA DI SOCIETÀ CHE OFFRONO SERVIZI DI PERSONALE

Acquistare un contratto per servizi di sicurezza è come acquistare una nuova macchina: chi più spende, meno spende. Esistono George R. Wackenhut queste fatti e da

rapidamente rilevando a settore privato dove la qualità è non la riduzione dei costi sarà la parola chiave degli anni '90.

George Wackenhut dimostra che pressioni finanziarie e concorrenza hanno portato alla degradazione di qualità nel settore della sicurezza a riduzioni sempre maggiori di qualità nel tentativo di abbassare i prezzi.

In questo articolo egli sostiene che molte organizzazioni nel settore privato hanno ora realizzato che, se sono disposte a pagare, possono avere un servizio di sicurezza di prima qualità. E spiega come la sua ditta ha creato una nuova reparto per far fronte a questa domanda.



# WACKENHUT

SECURITY SYSTEMS AND SERVICES THROUGHOUT THE WORLD

EXECUTIVE OFFICES

THE WACKENHUT CORPORATION  
1800 SAN PEDRO AVENUE  
CORAL GABLES, FLORIDA 33134

## THE WACKENHUT CORPORATION

### A Brief History

The story of The Wackenhut Corporation has its beginnings in 1954, when George R. Wackenhut and three other former Special Agents of the Federal Bureau of Investigation formed a company in Miami, Special Agent Investigators, Inc., to provide investigative services to business and industry.

Professionalism and quality service were the hallmarks of the Wackenhut philosophy from the beginning. The approach was so well received by clients that a second company was formed in 1955 to apply the same philosophy to physical security problems. In 1958 the companies were combined under the name of The Wackenhut Corporation, with headquarters established in Coral Gables, Florida.

For more than three decades, Mr. Wackenhut was President and Chief Executive Officer of the firm. Today, he remains the Chairman of the Board of Directors and Chief Executive Officer. His son, Richard R. Wackenhut has been the President and Chief Operating Officer since 1986, having previously served in a number of senior management positions throughout the organization.

An early milestone in the Company's development was the major security and fire protection contract which it signed with the Martin Company in Orlando, Florida, in 1958. This led to contracts with Martin, in 1961 and 1963, involving nearly 1,100 men for security at Titan missile sites in four states.



In 1958, The Wackenhut Corporation crossed a financial benchmark, more than tripling business from \$300,000 to over \$1 million. This started the growth trend of the Corporation which led to the breaking of the \$400 million dollar level in sales for the year 1988.

In 1960, the Company extended its physical security operations to the United States government through formation of a wholly-owned subsidiary, Wackenhut Services, Incorporated. This was done in compliance with a Federal statute prohibiting the government from contracting with companies which furnish investigative or detective services.

By the end of 1961, Wackenhut had a total of 1,332 employees and was expanding quickly. In 1962, Wackenhut operations extended from Florida to California and Hawaii. On January 1, 1966, the Company became international with the opening of a Caracas, Venezuela, office through half ownership of an affiliate.

The Wackenhut Corporation became public in 1966 with over-the-counter stock sales. The Company joined the American Stock Exchange in 1967 and moved to the New York Stock Exchange at the end of 1980.

Through acquisitions of subsidiaries and affiliates -- now totalling more than 40 -- and expansion of its contracts into numerous foreign countries, The Wackenhut Corporation has grown into one of the world's largest security and investigative firms.

In 1978, TWC acquired NUSAC, Incorporated, a Virginia company supplying technical and consulting services to the nuclear industry. This development underscored Wackenhut's pre-eminent position in another specialized area -- providing security for nuclear power-generating facilities and training Nuclear Security Officers in compliance with strict government regulations.



Services in this field were expanded to include conceptual design of nuclear security systems and other advanced security and engineering applications. This wholly-owned subsidiary subsequently evolved into Wackenhut Applied Technologies Center, Inc., at Fairfax, Virginia. It is today a unique technical consulting firm offering government and industry a broad range of advanced security and engineering services, including sensor design, signal processing, systems integration, robotics and mobile intrusion detection systems, special weapons systems security and technology transfer.

With the acquisition of California-based Stellar Systems, Inc., in 1979, Wackenhut enhanced its position as a leading manufacturer of sophisticated electronic security equipment. Stellar specializes in developing and producing high-quality outdoor perimeter intrusion sensors and multiplexed alarm reporting systems.

This wholly-owned subsidiary provides worldwide support of its products through a dedicated field engineering organization.

The Wackenhut Corporation, and all of its subsidiaries, are committed to excellence in service and performance. The executive makeup of the Company reflects the continuing emphasis which the Wackenhut's - father and son - place on professional leadership and integrity.

The Corporation is guided by executives and managers with extensive backgrounds in law enforcement, at both the Federal and local levels, as well as in other governmental, military, private security and investigative fields.

The principal business of TWC is furnishing total security and complete investigative services and systems to business, industry and professional clients, and to various agencies of the U.S. government.



These services include not only physical security in the form of uniformed guards, but also analyzing the problems of clients through professional Loss Prevention surveys, designing effective systems to minimize loss risks, and implementation of security programs and follow-up assessment and updating.

Major clients of Wackenhut's investigative services include insurance companies, attorneys, financial institutions, and major retail and industrial companies. These services include insurance inspections, corporate acquisition surveys, locating of assets, personnel background reports, pre-employment screening, undercover and general criminal, fraud and arson investigations.

The wide variety of services offered by The Wackenhut Corporation also includes guard and electronic security for banks, office buildings, apartments, industrial complexes and other physical structures, plus emergency physical security and logistical support programs to labor-management disputes, and the pre-departure screening of airline passengers which has played such an important role in virtually eliminating hijackings in this country.

Specialized security and radiological services are offered to the nuclear industry by the Corporation's Nuclear Services Division. In addition to providing security at approximately a dozen power generating plants, the Division WNSC offers radiological support services, health physics, training, emergency preparedness and radiation protection.

Some of America's most important and vital government installations are presently under contract to Wackenhut Services, Inc. (WSI), to provide specialized security protection. They include the Department of



Energy's Savannah River Site in South Carolina; the Nuclear Test Site in Nevada; the Central Training Academy in New Mexico and the nation's Strategic Petroleum Reserve sites in Louisiana and Texas.

WSI has also made major contributions to privatization of public services such as fire protection for counties and municipalities, Crash, Fire and Rescue (CFR) service at airports and Emergency Medical and Police Support Services for communities -- all of them at great cost-savings to local taxpayers.

The Corporation has recently diversified beyond traditional security services and has moved into the field of operating residential training facilities, such as the Department of Labor's Job Corps Center for economically-disadvantaged youths, in Guthrie, Oklahoma; and it provides institutional food services to residential facilities of all types. It also has the capability of providing mobile kitchens and food service to organizations experiencing labor unrest, natural disasters or other disruptions in their operations.

And Wackenhut is also positioned to provide comprehensive Operations and Maintenance (O and M) services for large Federal government facilities and the management of various types of public services and activities, to include the financing, construction and operation of correctional/detention facilities.

The Corporation formed Wackenhut Corrections Corporation in 1988 to consolidate its operations in the management of a rapidly increasing number of facilities. The management task typically includes full logistical support, rehabilitation and vocational programs and institutional food service. Wackenhut Corrections now manages nine correctional/



detention facilities in six states. Wackenhut Health Services, Inc., provides contract medical services for the inmates at these and other correctional/detention sites.

Two more subsidiaries, American Guard and Alert (AGA) and Wackenhut of Alaska, are responsible for protecting the 800-mile long trans-Alaska pipeline and two North Slope oil fields in Alaska.

Wackenhut International, Incorporated, another subsidiary, has extended Wackenhut professionalism and the full range of its security related services to over 40 countries, on six continents.

Integrated Training Resources is a division which provides specialized training for government, law enforcement and private sector security specialists.

The Corporation's Executive Protection Division provides its specialized services to the private and government sectors throughout the Free World. The Corporation publishes a newsletter called the "International Risk Forecast" which is distributed to client businesses and professionals.

The Wackenhut Training Institute is a Corporate headquarters unit which develops and conducts training programs not only for all Company security personnel - from Security Officers to Managers - but also for outside proprietary guard force personnel. And it conducts special security seminars for Corporate executives and their staffs.

Secure Travel Services, Inc., another subsidiary of the Company, links international travel services to a worldwide capability to arrange special security measures for executives of multinational corporations and their families, or travellers in high risk areas.



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The Corporation now has some 39,000 employees and maintains over 150 offices and facilities with operations spread across the United States and extending into Canada, the United Kingdom, Western Europe, Africa, the Middle East, the Far East, Central and South America and the Caribbean.

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